

JOHN JONES

Summary of Selected Transactions

Capital Markets

- Represented a NASDAQ-listed television broadcasting company in the following transactions:
 - Debt restructuring, which included a Rule 144A/Reg S offering of \$500 million of high yield senior secured second lien debt securities, a refinancing of its senior secured credit facility and tender offers to purchase up to \$437.5 million of convertible senior debt securities
 - Debt refinancing, which included a Rule 144A/Reg S offering of \$250 million of high yield senior debt securities, a repricing of its senior secured credit facility, tender offers to purchase up to \$60 million of convertible senior debt securities and \$224.7 million of senior debt securities and a consent solicitation in respect of such senior debt securities
 - Acquisition financing, which included a Rule 144A/Reg S offering of \$500 million of high yield senior debt securities

- Represented a NYSE-listed real estate investment trust specializing in retail and multi-use properties in the following transactions:
 - Underwritten public offerings of an aggregate of \$600 million of senior debt securities
 - Underwritten public offering of approximately \$115 million of common shares
 - At-the-market offerings of up to \$600 million of common shares
 - Tender offer to purchase up to \$163.9 million of senior debt securities

- Represented a NYSE-listed real estate investment trust specializing in retail properties subject to long-term, triple net leases in the following transactions:
 - Underwritten public offerings of an aggregate of \$875 million of senior debt securities
 - Underwritten public offering of \$234 million of convertible senior debt securities
 - Underwritten public offering of \$250 million of cumulative redeemable preferred stock
 - Underwritten public offerings of an aggregate of \$381.5 million of common stock
 - At-the-market offering of up to 9,000,000 shares of common stock

- Represented a NYSE-listed diversified company specializing in construction materials and alternative energy industries in the following transactions:
 - Debt restructuring, which included a Rule 144A/Reg S offering of \$328.3 million of senior secured debt securities, a tender offer to purchase up to \$71.8 million convertible senior subordinated notes, a replacement senior secured credit facility and a registered direct offering of approximately \$37.4 million shares of common stock
 - Debt refinancing, which included a Rule 144A/Reg S offering of \$400 million of high yield senior secured debt securities, a tender offer to purchase up to \$328.3 million of senior secured debt securities and a consent solicitation in respect thereof and an amendment to its senior secured credit facility

SAMPLE TRANSACTION SHEET - CORPORATE

- Represented a Chinese paper packaging company in its initial public offering of \$32.6 million of common stock on the NASDAQ
- Represented a Chinese industrial boiler manufacturer in its proposed initial public offering of \$70 million of common stock on the NASDAQ
- Represented a NASDAQ-listed Chinese information technology provider in its registered direct offering of \$15.2 million of common stock
- Represented the underwriters in an underwritten public offering of \$20.1 million of common stock of a NASDAQ-listed Chinese telecommunications supplier
- Represented the underwriters in a proposed initial public offering of \$21.3 million of common stock and warrants of a Chinese poultry producer and distributor
- Represented a NYSE-listed real estate investment trust specializing in retail shopping centers in the following transactions:
 - Underwritten public offerings of \$79.3 million of cumulative redeemable preferred stock
 - Underwritten public offering of \$62.8 million of common stock
- Represented a mission critical professional services company in its \$60 million initial public offering on the NASDAQ
- Represented a selling stockholder in a \$91 million initial public offering on the NASDAQ by a mission critical cybersecurity services company
- Represented a real estate investment trust specializing in office properties in a best efforts offering of up to \$350 million Class B common shares

Bank Finance

- Represented a NYSE-listed real estate investment trust specializing in retail and multi-use properties in the following transactions:
 - Senior unsecured term loan facility for \$275 million
 - Senior unsecured term loan facility for \$372 million
 - Senior unsecured term loan facility for \$200 million
 - Senior unsecured revolving loan facility for up to \$400 million with an accordion option up to \$800 million
- Represented a NYSE-listed real estate investment trust specializing in retail properties subject to long-term, triple net leases in the following transactions:
 - Senior unsecured revolving loan facility for up to \$450 million with an accordion option up to \$650 million
 - Senior unsecured revolving loan facility for up to \$400 million with an accordion option up to \$500 million

SAMPLE TRANSACTION SHEET - CORPORATE

- Represented a mission critical professional services company in its \$45 million asset based lending facility

Mergers & Acquisitions

- Represented an international entity in its \$100 million acquisition of the human resources outsourcing division of a publicly-traded company, with assets in the U.S. and across 12 other countries
- Represented a NYSE-listed diversified company specializing in construction materials and alternative energy industries in the following transactions:
 - Acquisition of a PVC products company for approximately \$43 million
 - Disposition of its coal cleaning facilities for approximately \$43.7 million
 - Disposition of an ethanol bio-refinery facility for approximately \$18.5 million
- Represented a retail grocery company in its \$8 million sale of its information technology and data management business

Other Transactions

- Represented a professional National Football League team in various corporate and financing transactions
- Represented a publicly-traded orthopedic products company in several private investments in public equity (PIPE) offerings of common stock, preferred stock and equity-linked debt securities
- Represented an investment fund in its private purchase of \$20.4 million of secured senior subordinated convertible debt securities from a radio access software developer
- Represented a community bank in its private offering of \$10.5 million of common stock
- Represented a NYSE-listed diversified company specializing in construction materials and alternative energy industries in the following transactions: