

[SAMPLE SENIOR LATERAL LITIGATION RESUME –WITH  
RESPRESENTAIVE MATTERS SHEET]

**Name**  
**Address**  
**Contact Information**

**Experience**

**ABC, Incorporated**

Santa Clara, CA

*Director of Litigation, 2010 to Present*

Directed medical device company's prosecution and defense of complex patent, antitrust, securities, employment, products liability and business litigation (including five trials in the U.S. and abroad). Obtained \$13 million recovery in connection with hotly-contested insurance coverage claim. Worked closely with senior management to develop litigation strategies consistent with business objectives and evaluation of merits. Prepared budgets and aggressively managed outside counsel to maximize effectiveness and contain costs. Reviewed and revised counsel's work product. Conducted settlement negotiations and represented the Company at mediations. Advised the executive team and director-level management regarding contracts, business and employment practices and dispute avoidance and resolution. Assisted with the preparation of SEC filings and press releases, and reviewed sales, marketing, regulatory and technical publications for liability issues. Prepared employment policies and procedures. Assisted with due diligence and directed the preparation of Hart-Scott-Rodino and foreign antitrust filings in connection with the ABC/DEF merger.

**Baker, Smith and Davis**

San Francisco, CA

*Special Counsel, 2006-2010*

*Associate, 2003-2006*

*Summer Associate, 2002*

Practice emphasis in complex commercial litigation with jury and court trial, arbitration and mediation experience. Defended and prosecuted actions involving contract disputes, products liability, sales, breach of fiduciary duty, business torts (including fraud and unfair competition), First Amendment issues, insurance coverage disputes, corporations law, employment law, collections and commercial lease disputes. Managed and favorably resolved over 120 cases on behalf of defendant in asbestos litigation; created a case management system to minimize costs.

**Day & Gunderson**

Palo Alto, CA

*Legal Assistant, 1998-2000*

Carried out factual investigation and discovery and assisted at trial in securities litigation and other matters.

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**Education**

University of California, Davis (J.D. 2003), Order of the Coif.

Stanford University (A.B. 1999).

**Professional Qualifications and Activities**

Admitted to Bar, California, 2003, U.S. District Court, Northern District of California, 2003, U.S. Court of Appeals, Ninth Circuit, 1987.

Member, Mid-Sized Company Forum Steering Committee, San Francisco Chamber of Commerce, 2008-2010

Member, Board of Directors, Bay Area Pop Warner Football, 2008 to 2012

**Personal:** enjoy cycling, running, skiing and collecting wine.

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**Representative Matters (ABC, Inc.)**

*Patent Litigation.* Directed the Company's prosecution and defense of patent litigation involving multiple competitors in six U.S. states, the U.S. International Trade Commission and Canada, England, France, Germany and Japan (including three trials, federal multi-district litigation and three civil law proceedings). This hard-fought litigation resulted in favorable licenses critical to the Company's business plan, which is based in large part on the Company's ability to charge a patent license fee for each surgical procedure performed on its and other manufacturers' equipment.

*Antitrust Litigation.* Directed the Company's defense of government and private antitrust litigation and investigations involving allegations of monopolization, price fixing and price discrimination. This litigation included federal and state class actions brought by purchasers of the Company's products, countersuits by patent infringement defendants, and an action by the U.S. Federal Trade Commission. The FTC dismissed the latter action following a five-week trial before an FTC administrative law judge which resulted in a decision in the Company's favor. Currently directing the Company's response to investigations by state attorneys general concerning its service policies and practices.

*Securities Litigation.* Directed the Company's defense of federal shareholder class actions and state shareholder derivative suit involving allegations of securities fraud and insider trading, which were dismissed by the Courts at the pleading stage. Currently directing the Company's defense of state shareholder class action alleging director self-dealing in connection with the AMO-VISX merger and seeking to enjoin the merger.

*Insurance.* Negotiated \$13 million recovery from liability insurer as reimbursement for defense costs incurred in connection with the Company's defense of antitrust action and related prosecution of patent infringement actions. Carrier disputed coverage and extent of reimbursement in first-impression case.

*Products Liability.* Directed the Company's defense of over 25 products liability actions in 16 different jurisdictions (including one trial). Due to a proactive litigation strategy, the Company has obtained court or voluntary dismissals in all of these actions without paying anything in settlement.

*Employment.* Directed the Company's defense of employment lawsuits and disputes involving allegations of wrongful termination, sexual harassment, discrimination and termination in violation of public policy (whistleblower cases). Conducted internal investigations of sexual harassment, discrimination and other claims. Reviewed wage and hour determinations and revised employment policies and procedures to conform to current law.

*Other.* Currently coordinating the Company's defense of sales tax litigation in various states. Directed the Company's prosecution and defense of litigation involving partnership disputes and dissolution, collections and foreclosures, and alleged breaches of development, distributor, license and other agreements.