

1 Heather M. Burke (SBN 284100)
2 Jeremy K. Ostrander (SBN 233489)
3 **WHITE & CASE** LLP
4 3000 El Camino Real
5 2 Palo Alto Square, Suite 900
6 Palo Alto, CA 94306-2109
7 Telephone: (650) 213-0300
8 Facsimile: (650) 213-8158
9 hburke@whitecase.com
10 jostrander@whitecase.com

11 Christopher M. Curran (*pro hac vice*)
12 Peter J. Carney (*pro hac vice*)
13 **WHITE & CASE** LLP
14 701 Thirteenth Street, NW
15 Washington, District of Columbia 20005
16 Telephone: (202) 626-3600
17 Facsimile: (202) 639-9355
18 ccurran@whitecase.com
19 pcarney@whitecase.com

20 Heather K. McDevitt (*pro hac vice*)
21 Bryan D. Gant (*pro hac vice*)
22 **WHITE & CASE** LLP
23 1221 Avenue of the Americas
24 New York, New York 10020
25 Telephone: (212) 819-8200
26 Facsimile: (212) 354-8113
27 hmcdevitt@whitecase.com
28 bgant@whitecase.com

Attorneys for Defendants Gilead Sciences, Inc.,
Gilead Holdings, LLC, Gilead Sciences, LLC,
and Gilead Sciences Ireland UC

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

STALEY, *et. al.*,

Plaintiffs,

v.

GILEAD SCIENCES, INC., *et. al.*,

Defendants.

Case No. 3:19-cv-02573-EMC

**GILEAD'S NOTICE OF
MOTION, MOTION TO
DISMISS, AND MEMORANDUM
IN SUPPORT THEREOF**

Hrg: Jan. 16, 2020

Time: 9:00 a.m.

Ctrm: 5 – 17th Floor

Judge: Honorable Edward M. Chen

NOTICE OF MOTION AND MOTION TO DISMISS

1
2 TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD: PLEASE TAKE NOTICE
3 that on January 16, 2020 at 9:00 a.m., or as soon thereafter as this matter may be heard, in the United
4 States District Court for the Northern District of California, located at 450 Golden Gate Avenue, San
5 Francisco, CA 94102-3489, in Courtroom 5 on the 17th Floor, before the Honorable Edward M. Chen,
6 Defendants Gilead Sciences, Inc., Gilead Holdings, LLC, Gilead Sciences, LLC, and Gilead Sciences
7 Ireland UC (collectively, “Gilead”) will move the Court for an order dismissing, with prejudice, all
8 claims against Gilead under Rule 12(b)(6) of the Federal Rules of Civil Procedure. The Motion is
9 based on this Notice of Motion and Motion to Dismiss, the Memorandum of Points and Authorities,
10 the Request for Consideration, the Declaration of Heather M. Burke (“Burke Decl.”), all other
11 pleadings and papers on file in this action, any other such matters upon which the Court may take
12 judicial notice, the arguments of counsel, and any other matter the Court may properly consider.

RELIEF SOUGHT

13
14 Gilead seeks dismissal of all claims against it, with prejudice, under Rule 12(b)(6) for failure
15 to state a claim upon which relief can be granted.
16
17
18
19
20
21
22
23
24
25
26
27
28

TABLE OF CONTENTS

Page(s)

1

2

3 NOTICE OF MOTION AND MOTION TO DISMISS.....i

4 RELIEF SOUGHT.....i

5 TABLE OF AUTHORITIES..... iii

6 MEMORANDUM OF POINTS AND AUTHORITIES..... 1

7 INTRODUCTION 1

8 A. Gilead’s Joint Ventures and Other Collaborations to Develop and

9 Commercialize New Fixed-Dose-Combination (FDC) Therapies 1

10 B. Gilead’s Introduction of a New HIV-Fighting Compound.....3

11 C. Gilead’s Settlement of Patent-Infringement Litigation4

12 STATEMENT OF ISSUE TO BE DECIDED5

13 FACTS AS ALLEGED6

14 A. The Role of FDCs in the Fight Against HIV.....6

15 B. Gilead’s New FDCs with Other Pharmaceutical Companies8

16 1. Gilead’s Collaborations with BMS.....8

17 a. The Atripla Agreement8

18 b. The Evotaz Agreement 10

19 2. Gilead’s Collaboration with Japan Tobacco..... 11

20 a. The EVG License Agreement Covering Stribild and Genvoya..... 11

21 b. Japan Tobacco Was Not a U.S. Competitor 12

22 3. Gilead’s Collaborations with Janssen..... 12

23 a. The Complera, Odefsey, Prezcobix, and Symtuza Agreements..... 12

24 b. Gilead’s Collaborations with Janssen Contemplated

 Competition 14

25 C. Gilead’s Development and Commercialization of the New Compound TAF..... 15

26 D. Gilead’s Settlements with Teva and Other Generic Companies 16

27

28

1 ARGUMENT.....17

2 I. THE ALLEGED CONDUCT BY GILEAD FAILS TO STATE A PLAUSIBLE

3 CLAIM AS A MATTER OF LAW.....17

4 A. Gilead’s Collaborations Were Pro-Competitive and Any Restraints In Them

5 Were Ancillary and Thus Valid.....18

6 B. Gilead’s Development and Introduction of TAF Cannot Be a Basis for

7 Antitrust Liability23

8 C. Gilead’s Patent-Infringement Settlements, Including the Acceleration

9 Clauses, Were Lawful.....25

10 1. The Complaint Fails to Plausibly Allege that Acceleration Clauses

11 Are Anticompetitive26

12 2. The Acceleration Clauses Are Not “Reverse Payments”29

13 3. The Complaint Fails to Offer Any Non-Conclusory Allegations of

14 Patent Weakness to Support a Claim of Antitrust Injury30

15 II. THE COMPLAINT FAILS TO ALLEGE A PLAUSIBLE RELEVANT MARKET.....31

16 III. THE COMPLAINT’S STATE-LAW CLAIMS FAIL FOR ADDITIONAL

17 REASONS34

18 A. California Law May Not Be Applied to Nationwide Purchases.....34

19 B. The Complaint Fails to Allege Plaintiffs Have Standing in Several States.....34

20 1. Plaintiffs Lack Standing to Assert Claims Under the Laws of 25

21 Jurisdictions in Which They Fail to Allege Injury34

22 2. Plaintiffs Lack Standing as Indirect Purchasers to Assert Claims

23 Under the Laws of Six States.....35

24 C. The Complaint Fails to Allege Concerted Action in Three States Where

25 Mere Unilateral Conduct Is Not Actionable.....36

26 D. The Complaint Cannot Circumvent *Illinois Brick* by Asserting Antitrust

27 Claims under Consumer-Protection Theories.....37

28 E. The Complaint Fails to Adequately Plead Consumer-Protection Claims

Under the Laws of 26 States.....37

F. The Complaint Does Not Allege Compliance with Seven States’ Pre-Filing

Requirements40

CONCLUSION.....40

TABLE OF AUTHORITIES**Page(s)****FEDERAL CASES**

1		
2		
3		
4		
5	<i>In re Actos End Payor Antitrust Litig.</i> ,	
6	No. 13-cv-9244, 2015 U.S. Dist. LEXIS 127748 (S.D.N.Y. Sept. 22, 2015), <i>rev'd</i> <i>as to other claims</i> , 848 F.3d 89 (2d Cir. 2017).....	4, 26, 28, 30
7	<i>In re Aggrenox Antitrust Litig.</i> ,	
8	94 F. Supp. 3d 224 (D. Conn. 2015).....	34, 35, 37
9	<i>AIDS Healthcare Foundation, Inc. v. Gilead Sciences, Inc.</i> ,	
10	No. 3:16-cv-00443, 2016 U.S. Dist. LEXIS 87578 (N.D. Cal. July 6, 2016), <i>aff'd</i> , 890 F.3d 986 (Fed. Cir. 2018), <i>cert. denied</i> , 139 S. Ct. 415 (2018).....	passim
11	<i>Alicke v. MCI Commc'ns Corp.</i> ,	
12	111 F.3d 909 (D.C. Cir. 1997).....	38
13	<i>In re Aluminum Warehousing Antitrust Litig.</i> ,	
14	No. 13-md-2481 (KBF), 2014 U.S. Dist. LEXIS 121435 (S.D.N.Y. Aug. 29, 2014).....	18
15	<i>Am. Needle, Inc. v. Nat'l Football League</i> ,	
16	560 U.S. 183 (2010).....	19, 31
17	<i>Appliances Inc. v. Tyco Health Care Group LP</i> ,	
18	592 F.3d 991 (9th Cir. 2010).....	24
19	<i>In re Asacol Antitrust Litig.</i> ,	
20	2016 U.S. Dist. LEXIS 94605 (D. Mass. July 20, 2016).....	39, 40
21	<i>Asahi Glass Co. v. Pentech Pharm., Inc.</i> ,	
22	289 F. Supp. 2d 986 (N.D. Ill. 2003).....	30
23	<i>Ashcroft v. Iqbal</i> ,	
24	556 U.S. 662 (2009).....	6
25	<i>In re Auto. Parts Antitrust Litig.</i> ,	
26	2013 U.S. Dist. LEXIS 80338 (E.D. Mich. June 6, 2013)	38
27	<i>Bell Atlantic Corp. v. Twombly</i> ,	
28	550 U.S. 544 (2007).....	passim
	<i>Berkey Photo, Inc. v. Eastman Kodak Co.</i> ,	
	603 F.2d 263 (2d Cir. 1979)	25

1 *In re Bernard L. Madoff Inv. Sec. LLC*,
2014 Bankr. LEXIS 4348 (S.D.N.Y. Bankr. Oct. 10, 2014).....28

2 *Big Bear Lodging Ass’n v. Snow Summit, Inc.*,
3 182 F.3d 1096 (9th Cir. 1999)31

4 *Broad. Music, Inc. v. Columbia Broad. Sys., Inc.*,
5 441 U.S. 1 (1979).....19

6 *Brownell v. Ketcham Wire & Mfg. Co.*,
211 F.2d 121 (9th Cir. 1954)23

7 *In re Capacitors Antitrust Litig.*,
8 106 F. Supp. 3d 1051 (N.D. Cal. 2015).....34

9 *In re Capacitors Antitrust Litig.*,
10 154 F. Supp. 3d 918 (N.D. Cal. 2015).....34, 35

11 *In re Carrier IQ, Inc., Consumer Privacy Litig.*,
78 F. Supp. 3d 1051 (N.D. Cal. 2015).....34, 35

12 *Cataphote Corp. v. Desoto Chem. Coatings*,
13 450 F.2d 769 (9th Cir. 1971)22

14 *In re Cathode Ray Tube (CRT) Antitrust Litig.*,
2014 U.S. Dist. LEXIS 35387 (N.D. Cal. Mar. 13, 2014).....36

15 *Caudill v. Lancaster Bingo Co.*,
16 No. 2:04-cv-695, 2005 U.S. Dist. LEXIS 24621 (S.D. Ohio Oct. 24, 2005)21

17 *Daniels-Hall v. Nat’l Educ. Ass’n*,
18 629 F.3d 992 (9th Cir. 2010)6

19 *In re DDAVP Indirect Purchaser Antitrust Litig.*,
20 903 F. Supp. 2d 198 (S.D.N.Y. 2012)37

21 *DeLoach v. Philip Morris Cos.*,
22 321 F. Supp. 2d 707 (M.D.N.C. 2004), *aff’d in part and rev’d in part sub nom.*
DeLoach v. Lorillard Tobacco Co., 391 F.3d 551 (4th Cir. 2004).....27

23 *Dimidowich v. Bell & Howell*,
803 F.2d 1473 (9th Cir. 1986)18

24 *In re Ditropan XL Antitrust Litig.*,
25 529 F. Supp. 2d 1098 (N.D. Cal. 2007).....35

26 *In re DRAM Antitrust Litig.*,
27 516 F. Supp. 2d 1072 (N.D. Cal. 2007).....38

28 *In re Effexor Antitrust Litig.*,
357 F. Supp. 3d 363 (D.N.J. 2018).....36, 38, 40

1 *Engine Specialties, Inc. v. Bombardier Ltd.*,
605 F.2d 1 (1st Cir. 1979).....20

2 *In re EpiPen Antitrust Litig.*,
3 336 F. Supp. 3d 1256 (D. Kan. 2018).....37

4 *In re Flash Memory Antitrust Litig.*,
5 643 F. Supp. 2d 1133 (N.D. Cal. 2009).....38

6 *Food Lion, Inc. v. Capital Cities/ABC, Inc.*,
194 F.3d 505 (4th Cir. 1999)39

7 *Foremost Pro Color, Inc. v. Eastman Kodak Co.*,
8 703 F.2d 534 (9th Cir. 1983)4, 24, 25

9 *Freeman v. San Diego Ass’n of Realtors*,
322 F.3d 1133 (9th Cir. 2003)2, 20

10 *FTC v. Actavis, Inc.*,
11 570 U.S. 136 (2013)..... passim

12 *Garman v. Campbell Cnty. Sch. Dist. No. 1*,
13 630 F.3d 977 (10th Cir. 2010)39

14 *In re Graphics Processing Units Antitrust Litig.*,
15 527 F. Supp. 2d 1011 (N.D. Cal. 2007).....18, 34, 38

16 *Harrison v. E. I. DuPont de Nemours & Co.*,
2016 U.S. Dist. LEXIS 77465 (N.D. Cal. June 13, 2016).....38

17 *Hicks v. PGA Tour, Inc.*,
18 165 F. Supp. 3d 898 (N.D. Cal 2016), *aff’d in part and remanded on other*
19 *grounds*, 897 F.3d 1109 (9th Cir. 2018)32, 33

20 *Ill. Brick Co. v. Illinois*,
431 U.S. 720 (1977).....34

21 *In the Matter of Impax Laboratories, Inc.*,
22 2019 FTC LEXIS 25 (F.T.C. Mar. 28, 2019).....30

23 *JP Morgan Chase Bank, N.A. v. DataTreasury Corp.*,
823 F.3d 1006 (5th Cir. 2016)27

24 *King Drug Co. of Florence, Inc. v. SmithKline Beecham Corp.*,
25 791 F.3d 388 (3d Cir. 2015)28

26 *In re Lamictal Indirect Purchaser & Antitrust Consumer Litig.*,
172 F. Supp. 3d 724 (D.N.J. 2016).....38

27 *Leider v. Ralfe*,
28 387 F. Supp. 2d 283 (S.D.N.Y. 2005)38

1 *In re Lidoderm Antitrust Litig.*,
103 F. Supp. 3d 1155 (N.D. Cal. 2015).....39

2 *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*,
3 475 U.S. 574 (1986).....5

4 *In re Mushroom Direct Purchaser Antitrust Litig.*,
5 2018 U.S. Dist. LEXIS 211488 (E.D. Pa. Dec. 17, 2018).....27

6 *Mut. Pharm. Co. v. Bartlett*,
7 570 U.S. 472 (2013).....21

8 *Nat’l Collegiate Athletic Ass’n v. Bd. of Regents*,
9 468 U.S. 85 (1984).....19

10 *In re New Motor Vehicles Canadian Exp. Antitrust Litig.*,
11 350 F. Supp. 2d 160 (D. Me. 2004).....38

12 *Newby v. Enron Corp.*,
13 2008 U.S. Dist. LEXIS 48516 (S.D. Tex. June 24, 2008).....27

14 *In re Niaspan Antitrust Litig.*,
15 42 F. Supp. 3d 735 (E.D. Pa. 2014).....36

16 *Oahu Gas Serv., Inc. v. Pac. Res. Inc.*,
17 838 F.2d 360 (9th Cir. 1988)24

18 *Ohio v. Am. Express Co.*,
19 138 S. Ct. 2274 (2018).....21

20 *In re Opana Er Antitrust Litig.*,
21 162 F. Supp. 3d 704 (N.D. Ill. 2016).....36

22 *In re Packaged Ice Antitrust Litig.*,
23 779 F. Supp. 2d 642 (E.D. Mich. 2011)39

24 *In re Packaged Seafood Prods. Antitrust Litig.*,
25 242 F. Supp. 3d 1033 (S.D. Cal. 2017).....35

26 *Phillips Petrol. Co. v. Shutts*,
27 472 U.S. 797 (1985).....34

28 *Picus v. Wal-Mart Stores, Inc.*,
256 F.R.D. 651 (D. Nev. 2009)38

Polk Bros., Inc. v. Forest City Enters., Inc.,
776 F.2d 185 (7th Cir. 1985)20, 22

Princo Corp. v. ITC,
616 F.3d 1318 (Fed. Cir. 2010) (en banc)2, 19, 20, 23

1 *Ralph C. Wilson Indus., Inc. v. Am. Broad. Cos.*,
598 F. Supp. 694 (N.D. Cal. 1984).....23

2 *Rothery Storage & Van Co. v. Atlas Van Lines, Inc.*,
3 792 F.2d 210 (D.C. Cir. 1986).....20, 22

4 *Shady Grove Orthopedic Associates, P.A. v. Allstate Insurance Co.*,
5 559 U.S. 393 (2010).....39

6 *Sheet Metal Workers Local 441 Health & Welfare Plan v. GlaxoSmithKline, PLC*,
7 737 F. Supp. 2d 380 (E.D. Pa. 2010).....38, 39

8 *Siegler v. Sorrento Therapeutics, Inc.*,
9 No. 3:18-cv-01681-GPC-NLS, 2019 U.S. Dist. LEXIS 129755 (S.D. Cal. Aug. 2,
10 2019).....31, 32

11 *In re Solodyn Antitrust Litig.*,
12 2015 U.S. Dist. LEXIS 125999 (D. Mass. Sept. 16, 2015).....38

13 *In re Static Random Access Memory (SRAM) Antitrust Litig.*,
14 2010 U.S. Dist. LEXIS 131002 (N.D. Cal. Dec. 8, 2010).....36

15 *In re Static Random Access Memory (SRAM) Antitrust Litig.*,
16 580 F. Supp. 2d 896 (N.D. Cal. 2008).....38

17 *Tait v. BSH Home Appliances Corp.*,
18 2011 U.S. Dist. LEXIS 54456 (C.D. Cal. May 12, 2011).....39

19 *Tanaka v. Univ. of S. Cal.*,
20 252 F.3d 1059 (9th Cir. 2001)31

21 *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*,
22 551 U.S. 308 (2007).....6

23 *Texaco Inc. v. Dagher*,
24 547 U.S. 1 (2006)..... passim

25 *United Food & Commercial Workers Local 1776 v. Teikoku Pharma USA, Inc.*,
26 74 F. Supp. 3d 1052 (N.D. Cal. 2014).....35, 36

27 *United States v. Addyston Pipe & Steel Co.*,
28 85 F. 271 (6th Cir. 1898), *aff'd*, 175 U.S. 211 (1899).....20

United States v. Westinghouse Electric Corp.,
648 F.2d 642 (9th Cir. 1981)22

Verizon Commc'ns, Inc. v. Law Offices of Curtis V. Trinko, LLP,
540 U.S. 398 (2004).....5, 25, 31

In re Vitamins Antitrust Litig.,
398 F. Supp. 2d 209 (D.D.C. 2005).....27

1 *In re Wellbutrin XL Antitrust Litig.*,
 756 F. Supp. 2d 670 (E.D. Pa. 2010).....39, 40

2 **STATE CASES**

3 *Chavez v. Whirlpool Corp.*,
 4 113 Cal. Rptr. 2d 175 (Cal. Ct. App. 2001).....18

5 *Ciardi v. F. Hoffman La Roche, Ltd.*,
 6 762 N.E.2d 303 (Mass. 2002).....36

7 *In re Cipro Cases I & II*,
 8 348 P.3d 845 (Cal. 2015).....29

9 *Davidson v. Microsoft Corp.*,
 792 A.2d 336 (Md. Ct. Spec. App. 2002).....36

10 *Durell v. Sharp Healthcare*,
 11 108 Cal. Rptr. 3d 682 (Cal. Ct. App. 2010).....37

12 *ERI Max Entm't, Inc. v. Streisand*,
 13 690 A.2d 1351 (R.I. 1997).....38

14 *George v. George F. Berkander, Inc.*,
 15 169 A.2d 370 (R.I. 1961).....38

16 *Jensen v. Bayer AG*,
 17 862 N.E.2d 1091 (Ill. App. Ct. 2007).....38

18 *Medina v. Safe-Guard Prods.*,
 19 78 Cal. Rptr. 3d 672 (Cal. Ct. App. 2008).....38

20 *White v. Wyeth*,
 705 S.E.2d 828 (W. Va. 2010).....38

21 **FEDERAL STATUTES**

22 15 U.S.C. § 1.....18, 19, 21, 31

23 15 U.S.C. § 2.....9, 31

24 21 U.S.C. § 355(j)(5)(B)(iv).....29

25 35 U.S.C. § 261.....23

26 **FEDERAL RULES**

27 Fed. R. Civ. P. 12(b)(6)6, 34

28 Fed. R. Evid. 2016

STATE STATUTES

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

Ala. Code § 8-19-10(e)40

Ariz. Rev. Stat. § 44-141540

Ariz. Rev. Stat. § 44-152237

Cal. Bus. & Prof. Code § 1720437

D.C. Code § 28-3901(a)(2)(B)(i).....38

D.C. Code § 28-3904.....38

Haw. Rev. Stat. § 480-2(d)38

Haw. Rev. Stat. § 480-13.3(a)(1).....40

Idaho Code § 48-60338

Ill. Comp. Stat. § 10/7(2).....35

Ill. Comp. Stat. § 505/2.....38

Kan. Stat. § 50-10137

Kan. Stat. §§ 50-623(b), 624(b).....38

Kan. Stat. § 50-62638

Kan. Stat. § 50-634(b)39

Mass. Gen. Laws. Chapter 93A, § 9(3)40

Me. Rev. Stat. Title 5, §§ 207, 213(1).....38

Me. Rev. Stat. Title 5 § 213(1).....38

Mich. Comp. Laws § 445.90338

Mo. Rev. Stat. § 407.025(1)38

Mont. Code §§ 30-14-102(1), -133(1).....38

Mont. Code § 30-14-133(1).....39

N.M. Stat. § 57-12-2(D)38

N.Y. Gen. Bus. Law § 340(1).....37

N.Y. Gen. Bus. Law § 349.....38

1 Nev. Rev. Stat. § 598.091538

2 Nev. Rev. Stat. § 598A.210(3)40

3 P.R. Laws Title 10, §§ 251-276.....36

4 R.I. Gen. Laws § 6-13.1.....39

5 R.I. Gen. Laws § 6-36-7(d).....36

6 2013 R.I. Pub. Laws, Chapter 365, § 2.....36

7 Tenn. Code § 47-18-10438

8 Tenn. Code § 47-18-109(a)(1), (g)39

9 Tenn. Code §§ 47-25-101 to -112.....37

10 Utah Code §§ 13-11-4, -538

11 Utah Code § 13-11-1939, 40

12 Utah Code § 76-10-310936, 40

13 Vt. Stat. tit. 9, §§ 2461(b), 2451a(a).....39

14 W. Va. Code §§ 46A-6-104, -102(7).....38

15 W. Va. Code § 46A-6-106(c)40

16

17 **MISCELLANEOUS**

18 Draft Guidance for Industry, FDA, Fixed Dose Combination and Co-Packaged Drug
 19 Products for Treatment of HIV (May 2004),
 20 <https://web.archive.org/web/20040707133707/http://www.fda.gov/OHRMS/DOCKETS/98fr/04D-0228-GDL0001-6283dft.pdf>.....8

21 HHS, “Guidelines for the Use of Antiretroviral Agents in Adults and Adolescents
 22 Living with HIV” at F-51, K-30, O-1,
<https://aidsinfo.nih.gov/contentfiles/lvguidelines/adultandadolescentgl.pdf>.....15

23 News Release, U.S. Dep’t of Health & Human Servs., HHS Proposes Rapid Process
 24 for Review of Fixed Dose Combination and Co-Packaged Products (May 16,
 25 2004), <https://aidsinfo.nih.gov/news/705/hhs-proposes-rapid-process-for-review-of-fixed-dose-combination-and-co-packaged-products>.....8

26 Thomas A. Piraino, Jr., *The Antitrust Analysis of Joint Ventures After the Supreme
 27 Court’s Dagher Decision*, 57 Emory L.J. 735 (2008).....20

28

MEMORANDUM OF POINTS AND AUTHORITIES

1
2 The length, density, and rhetoric of the Corrected Consolidated Class Action Complaint (the
3 “Complaint,” ECF No. 118) cannot obscure its failure to make factual allegations sufficient to state a
4 plausible claim for relief. When the Complaint is stripped of its pejorative characterizations and
5 baseless conclusions, what remains is an account of lawful competition, including through joint
6 ventures and other collaborations between Gilead and other pharmaceutical companies. Because the
7 factual allegations of the Complaint fail to make out a plausible claim, the Complaint must be
8 dismissed, in its entirety, under *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 570 (2007) (holding
9 that putative antitrust class action must be dismissed because factual allegations in complaint were
10 insufficient to state a plausible claim for relief).

INTRODUCTION

11
12 In this putative class action, twenty purchasers of HIV therapies assert claims against Gilead
13 and other pharmaceutical companies under federal antitrust statutes as well as under certain state
14 antitrust and consumer-protection statutes. The Complaint challenges essentially three aspects of
15 alleged conduct by Gilead: (i) Gilead’s joint ventures and other collaborations with other
16 pharmaceutical companies, (ii) Gilead’s internal decisions on the development and commercialization
17 of a new product, and (iii) Gilead’s settlement of certain patent-infringement litigation. In each
18 instance, the factual allegations of the Complaint, even when fully accepted as true, establish that
19 Gilead’s conduct was well within the parameters of established law. Furthermore, beyond its failure
20 to allege anticompetitive conduct, the Complaint suffers other fundamental flaws, such as a failure to
21 allege a plausible relevant market and a failure to allege facts necessary to various state-law claims
22 asserted.

23 **A. Gilead’s Joint Ventures and Other Collaborations to Develop and**
24 **Commercialize New Fixed-Dose-Combination (FDC) Therapies**

25 The centerpiece of the Complaint is its attack on joint ventures and other collaborations Gilead
26 formed with other pharmaceutical companies to create new fixed-dose-combination therapies
27 (“FDCs”). But the factual allegations of the Complaint (and the joint-venture/collaboration
28 agreements themselves, which are incorporated by reference) provide no plausible basis for finding

1 those agreements anticompetitive or unlawful. Indeed, the factual allegations of the Complaint
2 establish that Gilead’s joint ventures and other collaborations were procompetitive and lawful.

3 The Complaint acknowledges that the joint ventures and other collaborations increased patient
4 choice by permitting the creation of new FDCs that combined, into a single pill, Gilead’s proprietary
5 compounds and the proprietary compounds of its partners. The Complaint further acknowledges that
6 such single-pill FDCs were valuable new products that could increase patients’ compliance with life-
7 saving drug regimens. The procompetitiveness of these FDC-creating arrangements is so apparent
8 that the Complaint concedes: “Plaintiffs do not contend that creating or marketing FDCs, as such, is
9 anticompetitive.” Compl. ¶ 93.

10 Instead, the Complaint’s attack on the joint-venture/collaboration agreements is limited to
11 provisions purportedly restricting the ability of the partners to compete against the venture using an
12 FDC having the same (or substantially the same) compounds. But this attack is legally foreclosed by
13 the venerable “ancillary restraints” doctrine, which has long established that joint ventures and other
14 collaborations may include reasonable restrictions preventing the partners from competing directly
15 against the venture. *See, e.g., Texaco Inc. v. Dagher*, 547 U.S. 1, 7 (2006) (stating that, under the
16 ancillary restraint doctrine, a restriction that is “ancillary to the legitimate and competitive purposes”
17 of a joint venture or other collaboration is “valid”); *Princo Corp. v. ITC*, 616 F.3d 1318, 1336 (Fed.
18 Cir. 2010) (en banc) (holding that, under longstanding law, “agreements not to compete that might be
19 suspect standing alone are regarded as reasonable when they are ancillary to [a joint venture or other
20 collaborative effort]” (collecting cases)); *Freeman v. San Diego Ass’n of Realtors*, 322 F.3d 1133,
21 1151 (9th Cir. 2003) (holding that a restraint is protected by the doctrine if “reasonably ancillary to
22 the legitimate cooperative aspects of the venture”). As the case law has held since the recognition of
23 the doctrine over a century ago, ancillary restraints are routine and warranted in joint ventures and
24 other collaborations because such arrangements cannot be expected to succeed unless each partner
25 may confidently invest in and promote the venture without fear that another partner will act
26 unilaterally to undermine it for its own benefit.

27 Here, restraints on competition—where they exist at all—are narrowly drawn and reasonably
28 ancillary to the legitimate and procompetitive purposes of the ventures. While each joint-

1 venture/collaboration agreement was negotiated and formed at a different time and with different
2 terms, the agreements merely prevent the partners from, at most, competing directly against the
3 venture with FDCs using the same (or substantially the same) compounds. Notably, the joint-
4 venture/collaboration agreements left each partner free to compete against the venture's FDC in
5 numerous other ways, including through different FDCs as well as through single-agent products not
6 co-formulated into a single-pill FDC. The joint-venture/collaboration agreements also left each
7 partner free to compete without restriction against the other partner outside the scope of the venture.
8 And the Complaint acknowledges that the partners have, indeed, competed vigorously.

9 The Complaint bemoans the possibility that the narrow restraints on competition under the
10 joint-venture/collaboration agreements could outlive patent protection or regulatory exclusivity
11 covering components of the FDCs, such that the venture partners (all of whom are alleged to be brand
12 pharmaceutical manufacturers) might not introduce a generic form of the FDC. Due to this
13 possibility, the Complaint contrives to label the restraints as “No-Generics Restraints.” Compl. ¶ 4.
14 There is, of course, no provision by that name in any of the joint-venture/collaboration agreements;
15 the Complaint invented that characterization. In fact, the restraints, where they exist, simply restrict
16 each partner—and no one else—from competing against the ventures' FDCs with substantially
17 similar FDCs, without regard to the existence or non-existence of patent protection or regulatory
18 exclusivity. Such restraints fall comfortably within the ancillary restraints doctrine, which
19 presupposes that the joint-venture partners are otherwise potential competitors.

20 Finally, the Complaint's overreaching extends to the point of absurdity in asserting the legal
21 conclusion that the joint-venture/collaboration agreements' restraints—including routine exclusivity
22 provisions in licenses—are per se illegal. Compl. ¶ 94. The law is settled that such restraints are
23 analyzed under the rule of reason and that, if reasonably ancillary to the procompetitive purposes of
24 the venture, are “valid” as a matter of law. *Dagher*, 547 U.S. at 5-8.

25 **B. Gilead's Introduction of a New HIV-Fighting Compound**

26 The Complaint also challenges the timing and manner in which Gilead chose to introduce a
27 new and improved HIV-fighting compound, tenofovir alafenamide (TAF). Specifically, the
28 Complaint alleges that Gilead, seeking to maximize profits and extend patent protections, delayed

1 introduction of TAF, and then engaged in a series of strategies to encourage the transition of patients
2 to FDCs containing TAF. Compl. ¶¶ 9(a), 202. These factual allegations, even when assumed to be
3 true, do not support a plausible claim for relief—as this Court has already held.

4 In *AIDS Healthcare Foundation, Inc. v. Gilead Sciences, Inc.*, No. 3:16-cv-00443, 2016 U.S.
5 Dist. LEXIS 87578 (N.D. Cal. July 6, 2016) (“*AHF*”), *aff’d*, 890 F.3d 986 (Fed. Cir. 2018), *cert.*
6 *denied*, 139 S. Ct. 415 (2018), this Court (Alsup, J.) dismissed claims virtually identical to the
7 Complaint’s claims relating to Gilead’s introduction of TAF. In that case, a large purchaser of HIV
8 drugs sued Gilead, under federal and state antitrust statutes and state consumer-protection statutes,
9 based on the timing and manner of Gilead’s introduction of TAF. In dismissing those claims, this
10 Court held emphatically, under controlling Ninth Circuit law, that Gilead, like any other company,
11 was entitled to bring its improved products to market “whenever and however it chooses.” *Id.* at *23
12 (quoting *Foremost Pro Color, Inc. v. Eastman Kodak Co.*, 703 F.2d 534, 545 (9th Cir. 1983)).
13 Inexplicably, the Complaint recycles the dismissed *AHF* claims, even using the same contrived
14 characterizations, such as faulting Gilead for keeping TAF “on the shelf” and for “gaming the
15 system.”

16 C. Gilead’s Settlement of Patent-Infringement Litigation

17 Lastly, the Complaint takes issue with agreements between Gilead and certain generic
18 pharmaceutical companies to settle litigation over whether Gilead’s patents on certain products
19 containing TAF’s predecessor, tenofovir disoproxil fumarate (“TDF”), were infringed by generic
20 versions. Under the patent-settlement agreements, Gilead and each generic company reached a
21 compromise, permitting the generic company to introduce its generic product before the expiration
22 of Gilead’s patents. The Complaint challenges “acceleration” provisions in the agreements that
23 permitted even earlier entry if another generic company obtained an earlier entry date. But the
24 Complaint is devoid of factual allegations plausibly suggesting that these “acceleration” provisions
25 were anticompetitive. On the contrary, the Complaint’s factual allegations establish that the patent-
26 settlement agreements, including the challenged “acceleration” provisions, were procompetitive and
27 entirely lawful under the United States Supreme Court’s controlling decision in *FTC v. Actavis, Inc.*,
28 570 U.S. 136 (2013), and its progeny, including *In re Actos End Payor Antitrust Litig.*, No. 13-cv-

1 9244, 2015 U.S. Dist. LEXIS 127748, at *46-51 (S.D.N.Y. Sept. 22, 2015) (dismissing challenge to
2 “acceleration” clause in patent settlement), *rev’d as to other claims*, 848 F.3d 89 (2d Cir. 2017).

3 *****

4 Even beyond being predicated entirely upon lawful and procompetitive alleged conduct by
5 Gilead, the Complaint has other fundamental legal flaws. Although any monopolization or rule-of-
6 reason claim must plausibly allege a relevant market, the Complaint fails to do so. Instead, the
7 Complaint alleges, in the most conclusory way, a menu of alternative market definitions: a market
8 for each branded product and any generic versions of it; another including “comparable versions”
9 beyond actual generics; and yet another, all-encompassing “cART Market” of all products used in a
10 “combination antiretroviral therapy” (“cART”) regimen. Compl. ¶¶ 376, 379-380. Such
11 contradictory and vacillating market definitions preclude any possible assessment of competitive
12 effects and are legally deficient under controlling law. Finally, the Complaint fails to allege certain
13 elements required under the state-law counts included in the Complaint.

14 All told, the factual allegations of the Complaint, individually and in aggregate, fail to state
15 any plausible claim for relief. Instead, the factual allegations depict conduct that is entirely compliant
16 with—and even encouraged by—established and controlling law. Beyond that, the factual allegations
17 depict a success story in which Gilead and other pharmaceutical companies have been instrumental
18 in combating the HIV pandemic and saving untold lives through investments and innovations,
19 including the FDCs at the center of this action. Under these circumstances, the Complaint is not only
20 meritless but threatens to deter procompetitive innovation. *See Verizon Commc’ns, Inc. v. Law*
21 *Offices of Curtis V. Trinko, LLP*, 540 U.S. 398, 414 (2004) (dismissing putative class action for failure
22 to state a claim and admonishing that overreaching antitrust enforcement may “chill the very conduct
23 the antitrust laws are designed to protect”) (quoting *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*,
24 475 U.S. 574, 594 (1986)). Dismissal is warranted.

25 **STATEMENT OF ISSUE TO BE DECIDED**

26 Whether the factual allegations of the Complaint state a plausible claim against Gilead under
27 *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544 (2007), and its progeny.

FACTS AS ALLEGED

1
2 In determining whether a complaint can survive a motion to dismiss under Rule 12(b)(6),
3 *Twombly* and its progeny accord the assumption of truth solely to the complaint’s “factual
4 allegations.” 550 U.S. at 555. An assumption of truth is not accorded to “labels and conclusions,”
5 “formulaic recitation[s],” “conclusory allegation[s],” “naked assertion[s],” “legal conclusions,”
6 “threadbare recitals,” “bare assertions,” or “bald allegations.” *Twombly*, 550 U.S. at 555-57; *Ashcroft*
7 *v. Iqbal*, 556 U.S. 662, 680-81 (2009).

8 The operative “factual allegations” are those found in the complaint “as well as other sources
9 . . . , in particular, documents incorporated into the complaint by reference, and matters of which a
10 court may take judicial notice.” *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*, 551 U.S. 308, 322
11 (2007). Documents may be considered incorporated into the complaint if “(1) the complaint refers to
12 the document; (2) the document is central to the plaintiff’s claim; and (3) no party questions the
13 authenticity of the copy attached to the 12(b)(6) motion.” *Daniels-Hall v. Nat’l Educ. Ass’n*, 629
14 F.3d 992, 998 (9th Cir. 2010). A court may take judicial notice of a fact that is “not subject to
15 reasonable dispute because it . . . can be accurately and readily determined from sources whose
16 accuracy cannot reasonably be questioned.” Fed. R. Evid. 201; *Daniels-Hall*, 629 F.3d at 998-99
17 (taking judicial notice of information made publicly available by government entities). Factual
18 allegations in a complaint need not be taken as true where contradicted by documents incorporated
19 into the complaint or by judicially noticed facts. *Daniels-Hall*, 629 F.3d at 998.

20 Here, the relevant factual allegations are found in the Complaint and in various documents
21 incorporated into the Complaint—including the joint-venture/collaboration agreements and
22 settlement agreements central to the Complaint’s claims—as well as in certain materials of which this
23 Court may take judicial notice. The many unsupported assertions, characterizations, and legal
24 conclusions in the Complaint are not entitled to the assumption of truth, nor are the Complaint’s
25 factual allegations that are contradicted by incorporated documents.

26 **A. The Role of FDCs in the Fight Against HIV**

27 Human Immunodeficiency Virus, or HIV, the infection responsible for one of the deadliest
28 pandemics in history, was first reported in 1981. Compl. ¶ 50. In the decades since, effective

1 therapies have been developed to such an extent that the concentration of the virus in treated patients
2 drops to undetectable levels. *Id.* ¶¶ 52-54. Patients with undetectable levels of the virus can live
3 healthy lives with relatively manageable side effects and normal life expectancy. *Id.* ¶ 54.

4 Two innovations led to the introduction of effective HIV therapy. *Id.* ¶ 53. The first was the
5 development of novel classes of powerful drugs that target the HIV virus. *Id.* The second was the
6 discovery that an effective HIV treatment must include a combination or “cocktail” of drugs that
7 inhibits the viral life cycle in multiple ways, an approach known as “combination antiretroviral
8 therapy” or “cART.” *Id.*

9 The compound tenofovir is a common component in a modern cART regimen, but tenofovir
10 itself cannot be administered orally. *Id.* ¶¶ 56-59. Gilead, over time, developed two novel compounds
11 called “prodrugs” that can be administered orally and that act to deliver tenofovir into the body,
12 tenofovir disoproxil fumarate (“TDF”) and, later, tenofovir alafenamide (“TAF”). *Id.* ¶ 59.

13 According to the Complaint, in a modern cART regimen, tenofovir is almost always used
14 alongside either lamivudine (“3TC”) or emtricitabine (“FTC”). *Id.* ¶ 60. When an HIV virus becomes
15 resistant to either 3TC or FTC, the virus’s susceptibility to tenofovir allegedly *increases*. *Id.* Thus,
16 the combination of tenofovir with either 3TC or FTC allegedly makes it more difficult for the virus
17 to develop resistance to a cART regimen. *Id.* 3TC and FTC are alleged to be remarkably similar,
18 varying by a single atom, and can allegedly be used interchangeably. *Id.* ¶ 61.

19 If a patient stops taking a cART regimen, viral replication will soon restart, resulting in viral
20 rebound and the resumed destruction of a patient’s immune system. *Id.* ¶ 55.

21 The need to use multiple pills in cART regimens is a barrier to patient compliance. *Id.* ¶ 63.
22 To reduce this burden, multiple antiretroviral compounds are often co-formulated together into a
23 single pill. *Id.* These are known as “fixed-dose combinations” or “FDCs.” *Id.* FDCs reduce the
24 number of pills patients must take, thereby improving patients’ compliance with their drug regimens.
25 *Id.* ¶ 93.

26 Recognizing the importance of FDCs in cART regimens, beginning in 2004 the U.S.
27 Department of Health and Human Services and the FDA began encouraging pharmaceutical
28 companies to create new FDCs (and co-packaged products), including FDCs that required two or

1 more drug companies to partner in joint development. News Release, U.S. Dep’t of Health & Human
2 Servs., HHS Proposes Rapid Process for Review of Fixed Dose Combination and Co-Packaged
3 Products (May 16, 2004), [https://aidsinfo.nih.gov/news/705/hhs-proposes-rapid-process-for-review-](https://aidsinfo.nih.gov/news/705/hhs-proposes-rapid-process-for-review-of-fixed-dose-combination-and-co-packaged-products)
4 [of-fixed-dose-combination-and-co-packaged-products](https://aidsinfo.nih.gov/news/705/hhs-proposes-rapid-process-for-review-of-fixed-dose-combination-and-co-packaged-products), Burke Decl. Ex. L (announcing an expedited
5 review process for FDCs); Draft Guidance for Industry, FDA, Fixed Dose Combination and Co-
6 Packaged Drug Products for Treatment of HIV (May 2004),
7 [https://web.archive.org/web/20040707133707/http://www.fda.gov/OHRMS/DOCKETS/98fr/04D-](https://web.archive.org/web/20040707133707/http://www.fda.gov/OHRMS/DOCKETS/98fr/04D-0228-GDL0001-6283dft.pdf)
8 [0228-GDL0001-6283dft.pdf](https://web.archive.org/web/20040707133707/http://www.fda.gov/OHRMS/DOCKETS/98fr/04D-0228-GDL0001-6283dft.pdf), Burke Decl. Ex. M (stating in Attachment A: “Scenario 1: Two or more
9 innovator companies agree to jointly develop a new drug application (NDA) for a two- or three-drug
10 FDC or co-packaged product”; listing in Attachment B examples of possible FDCs).

11 **B. Gilead’s New FDCs with Other Pharmaceutical Companies**

12 Over the course of a decade beginning in late 2004, Gilead formed joint ventures or other
13 collaborations with three other pharmaceutical companies—Bristol-Myers Squibb Company
14 (“BMS”), Japan Tobacco, Inc. (“Japan Tobacco”), and Janssen R&D Ireland (“Janssen”). Each led
15 to the introduction of new FDCs, thereby increasing patient choice, competition, and therapeutic
16 options. Each arrangement was structured differently and had its own specific terms, but each
17 permitted either party to compete against the resulting FDC (except, in some cases, with a
18 substantially identical FDC), and each allowed robust competition between the parties outside the
19 scope of their respective collaborations. The arrangements are not alleged to be dependent on one
20 another in any way; to the contrary, each was an independent undertaking.

21 Any discussion of the FDCs requires consideration of a host of active pharmaceutical
22 ingredients (“APIs”), API abbreviations, classes of therapies, and brand names. The charts at
23 Paragraphs 66 and 67 of the Complaint summarize some of the APIs and products pertinent to this
24 case. *See* Compl. ¶¶ 66-67.

25 **1. Gilead’s Collaborations with BMS**

26 Gilead entered into two separate collaborations with BMS, ultimately resulting in the
27 introduction of two new FDCs: Atripla® and Evotaz®.

28 **a. The Atripla Agreement**

1 On December 17, 2004, Gilead and BMS entered into a joint-venture agreement that led to
2 the creation and introduction of the first complete FDC regimen in a single tablet, the triple-agent
3 Atripla—a combination of Gilead’s Truvada® (TDF/FTC) and BMS’s Sustiva® (single-agent
4 efavirenz or EFV). Compl. ¶¶ 118-119; Dec. 17, 2004 Collaboration Agreement, Burke Decl. Ex. A
5 (“Atripla Agreement”). The Atripla Agreement contained extensive provisions setting forth the rights
6 and obligations of the joint venture and the partners with respect to the development, manufacture,
7 and commercialization of the new FDC. Atripla Agreement §§ 3-5. The parties were required to use
8 “commercially reasonable efforts” in furtherance of the joint venture. *E.g., id.* §§ 1.58, 3.5, 5.1(a),
9 5.2(c). Creating Atripla would not have been possible without the joint venture because at the time
10 of the Agreement, TDF, FTC, and EFV all had more than a decade of patent protection remaining.
11 Compl. ¶¶ 96, 127.

12 The U.S. Secretary of Health and Human Services, Tommy Thompson, applauded the
13 collaboration:

14 The availability of simplified treatment regimens for HIV/AIDS is important to our
15 ability to make progress in the fight against the disease. . . . I am pleased to see the
16 collaboration and efforts of Bristol-Myers Squibb and Gilead. This partnership to create
17 a fixed-dose combination of three HIV medications represents an important advance in
18 our collective effort to deliver simplified therapy for people living with HIV.

19 Gilead Press Release at 1 (Dec. 20, 2004), Annex L to Atripla Agreement. The FDA approved Atripla
20 in 2006. Compl. ¶¶ 67, 119.

21 The Atripla Agreement made clear that each partner’s license to the joint venture was not
22 exclusive as to the licensor. Compl. ¶ 119; Atripla Agreement §§ 6.1, 6.2. For example, BMS’s
23 license of EFV to the joint venture provided that it was “not” exclusive as to BMS. Atripla Agreement
24 § 6.1(b). Nor was there any restriction on BMS supplying EFV to others. Dec. 17, 2004
25 Manufacturing and Supply Agreement § 2, Burke Decl. Ex. B. The Complaint is thus simply incorrect
26 in alleging that the Atripla Agreement “provided that BMS would supply its EFV exclusively to the
27 Gilead/BMS joint venture for use in an FDC with Gilead’s TDF and FTC.” Compl. ¶ 123.

28 In fact, the Atripla Agreement expressly preserved BMS’s rights to (1) continue to market and
sell EFV; (2) develop, manufacture, and sell other FDCs containing EFV; and (3) conduct clinical

1 studies using EFV, or even with the FDC Atripla itself. *See* Atripla Agreement § 2.9(a). The
2 Agreement similarly preserved Gilead’s rights to do the same with respect to TDF/FTC. *Id.*

3 The Atripla Agreement thus permitted Gilead and BMS to compete against Atripla, and they
4 did—as the Complaint acknowledges. First, Gilead continued to sell Truvada (as well as each of its
5 components as the single-agent products Viread® and Emtriva®) and BMS continued to sell Sustiva.
6 Compl. ¶¶ 118, 121, 256. Second, after Atripla, Gilead and BMS separately developed no fewer than
7 nine new treatments for HIV. Compl. ¶¶ 67, 107. Indeed, the Complaint expressly admits that, over
8 time, Gilead shifted its focus away from Atripla, to other products, in other joint ventures and
9 otherwise, that competed against Atripla. Compl. ¶¶ 120, 139. Third, when a generic version of
10 BMS’s EFV was introduced, Gilead exercised its right under the Agreement to terminate BMS’s
11 participation in the joint venture, which continued to sell Atripla (Compl. ¶¶ 124-126, 141; Atripla
12 Agreement §§ 14.5, 14.6), while BMS licensed EFV to Mylan to create an FDC with EFV, generic
13 TDF, and generic 3TC (instead of Gilead’s FTC), introducing even more competition. Compl. ¶ 140.
14 In conclusion, under the Atripla Agreement both Gilead and BMS were free to compete against
15 Atripla as well as against one another, and did so with vigor.

16 **b. The Evotaz Agreement**

17 Seven years later, Gilead and BMS entered into a separate agreement that resulted in the
18 introduction of another new FDC, Evotaz, which combined BMS’s Reyataz® (single-agent atazanavir
19 or ATV) with Gilead’s cobicistat COBI®—products that could not have been combined otherwise
20 for at least seven years, upon generic entry of ATV. Compl. ¶¶ 133, 137; Oct. 25, 2011 Duo License
21 Agreement, Burke Decl. Ex. C (“Evotaz Agreement”). COBI is a “booster,” meaning that it inhibits
22 the body from breaking down certain pharmaceutical products, such as ATV, thereby allowing them
23 to be dosed less frequently. Compl. ¶¶ 64-65. Gilead licensed COBI to BMS, which thereby obtained
24 the exclusive right to commercialize and sell a product combining COBI and ATV, with the obligation
25 to use commercially reasonable efforts. Evotaz Agreement §§ 1.55, 6.1, 8.1. On January 29, 2015,
26 the FDA approved Evotaz. Compl. ¶ 133.

27 The Complaint focuses on the Evotaz Agreement’s restraint against Gilead combining COBI
28 with generic ATV (a restraint inherent in the exclusive nature of the license). Compl. ¶ 134; *see*

1 Evotaz Agreement §§ 1.48, 1.135, 8.1(a), 14.2(a). While Gilead, in exchange for royalties on Evotaz
2 sales (Evotaz Agreement § 9), is not permitted to introduce a substantially identical double-agent
3 FDC, the Agreement allows extensive competition in other ways, including by allowing Gilead to sell
4 COBI as a single-agent product, create a blister pack with COBI and generic ATV, or combine its
5 other compounds with generic ATV. Compl. ¶ 134. And the Agreement allows BMS to sell ATV as
6 a single-agent product and/or combine it with other companies' compounds. Moreover, contrary to
7 the Complaint's contention (¶ 137(1)), the Evotaz Agreement does not (and indeed cannot) prevent
8 other pharmaceutical companies from creating a product with generic ATV and generic ritonavir
9 (RTV) (the latter of which the Complaint suggests could be used as a replacement for COBI). Compl.
10 ¶ 113. And neither BMS nor Gilead is prevented from creating a competing product with another
11 pharmaceutical product. In fact, Gilead did exactly this with Janssen by creating Prezco**bix**®, a
12 combination of darunavir (DRV) and COBI. Compl. ¶¶ 67, 164. The Evotaz Agreement thus
13 permitted both parties to compete against Evotaz, and—as with the Atripla Agreement—they did so.

14 **2. Gilead's Collaboration with Japan Tobacco**

15 Gilead's collaboration with Japan Tobacco enabled Gilead to develop and introduce into the
16 United States two new FDCs, Stribild® and Genvoya®, and the single-agent product Vitekta®.
17 Compl. ¶¶ 103, 107, 110.

18 **a. The EVG License Agreement Covering Stribild and Genvoya**

19 In March 2005, Japan Tobacco granted Gilead an exclusive license to develop and
20 commercialize the compound elvitegravir (EVG, also known as JTK-303) in various countries,
21 including the United States. Compl. ¶ 103; Mar. 22, 2005 License Agreement § 6.1, Burke Decl. Ex.
22 D (“EVG License Agreement”). The license resulted in Stribild (TDF/FTC/EVG/COBI) in 2012 and
23 Genvoya (TAF/FTC/EVG/COBI) in 2015. These two new quadruple-agent FDCs could not have
24 been created without the EVG License Agreement, as at the time they were introduced their
25 components had several years of patent protection remaining. Compl. ¶¶ 96, 108, 110. The license
26 also allowed Gilead to introduce Vitekta (single-agent EVG) in the United States. Compl. ¶ 107.

27 The EVG License Agreement is exactly that: a license of EVG from Japan Tobacco to Gilead.
28 It does not contain a “No Generics” provision, as misleadingly alleged in the Complaint. Compl. ¶¶

1 103, 106, 108-109. Under the Agreement, Gilead is required to devote “Diligent Efforts” to the
 2 development and commercialization of an EVG-containing product to be launched in the United
 3 States. Compl. ¶ 104; EVG License Agreement §§ 1.15, 3.1(a), 4.1, 5.1(a). At the same time, Gilead
 4 remains free to develop and commercialize any other product, even a product containing another
 5 “integrase inhibitor” other than EVG, as long as Gilead complies with its obligation to exercise
 6 “Diligent Efforts” to develop and commercialize the EVG-containing Product. EVG License
 7 Agreement § 6.7. As the Complaint confirms, since 2005, Gilead has commercialized no fewer than
 8 nine other new HIV treatments. Comp. ¶ 67.

9 Japan Tobacco, which is incorporated in Japan and has its principal place of business there,
 10 also acquired the exclusive rights to sell those new FDCs in Japan. Compl. ¶¶ 45, 103. Japan Tobacco
 11 obtained the right to require Gilead to supply it with the resulting FDC at cost plus a ten percent
 12 markup. EVG License Agreement §§ 7.1, 7.2. Japan Tobacco further remains free to develop and
 13 commercialize in the United States any other HIV treatment, so long as it does not contain EVG. *Id.*
 14 § 6.1.

15 **b. Japan Tobacco Was Not a U.S. Competitor**

16 The Complaint does not—and could not—allege any facts suggesting that Gilead and Japan
 17 Tobacco were competitors in the United States at the time of the EVG License Agreement, or that
 18 there was any reasonable possibility that Japan Tobacco would become a U.S. competitor (or even
 19 wanted to be). Although the Complaint makes various allegations about what a “competitor in Japan
 20 Tobacco’s position” that was “untainted” by the EVG License Agreement would do (Compl. ¶¶ 112-
 21 115), the Complaint is devoid of factual allegations about Japan Tobacco’s U.S. capabilities, history,
 22 or business plans. In short, the Complaint does not provide any factual basis supporting the notion
 23 that the License Agreement reduced competition in the United States.

24 **3. Gilead’s Collaborations with Janssen**

25 Gilead also entered into four separate collaboration agreements with Janssen, resulting in four
 26 new FDCs: Complera®, Odefsey®, Prezcoibix, and Symtuza®. Compl. ¶ 67.

27 **a. The Complera, Odefsey, Prezcoibix, and Symtuza Agreements**

28 On July 16, 2009, Gilead partnered with Janssen to develop Complera, an FDC containing

1 Gilead’s Truvada (TDF/FTC) and Janssen’s rilpivirine (RPV). Compl. ¶ 142; July 16, 2009 License
2 and Collaboration Agreement, Burke Decl. Ex. E (“Complera Agreement”). Under this Agreement,
3 Gilead provided funding for the development of Janssen’s single-agent RPV, then in clinical trials
4 and eventually approved by the FDA as Edurant® on May 20, 2011. Complera Agreement §§ 3.1(c),
5 10.1; Compl. ¶¶ 67, 144. The Complaint estimates that Gilead paid approximately \$100 million to
6 Janssen to help fund this research and development. Compl ¶ 149; *see also* Complera Agreement §
7 10.1 (setting the figure at a maximum of €71.5 million). In return, Janssen granted Gilead a co-
8 exclusive license with respect to RPV, meaning that both Gilead and Janssen could develop,
9 manufacture, and commercialize Complera. Compl. ¶¶ 67, 146; Complera Agreement §§ 9.1(a), 10.1.
10 On December 23, 2014, the Complera Agreement was amended to allow the development of another
11 FDC, Odefsey, which uses TAF instead of TDF, while continuing to allow for the sale of Complera.
12 Compl. ¶¶ 67, 169; Dec. 23, 2014 Amended & Restated Collaboration Agreement, Burke Decl. Ex.
13 G (“Odefsey Agreement”). Without the license agreement and Gilead’s funding, RPV may never
14 have been approved by the FDA, preventing the development of Complera and Odefsey. Compl. ¶
15 149; Complera Agreement § 10.1.

16 On June 27, 2011, Gilead and Janssen entered an agreement to pair Gilead’s booster COBI
17 with Janssen’s darunavir (DRV) product, Prezista®, to create the FDC Prezcobix. Compl. ¶ 164;
18 June 27, 2011 License Agreement, Burke Decl. Ex. F (“Prezcobix Agreement”). Under this
19 Agreement, Gilead granted Janssen an exclusive license to COBI for the development, manufacture,
20 and commercialization of Prezcobix, a product that combined specific dosages of COBI and DRV.
21 Prezcobix Agreement § 8.1(a). Finally, on December 23, 2014, the parties entered into an agreement
22 to create Symtuza, a product that combined Prezcobix with Gilead’s TAF/FTC Descovy® product.
23 Dec. 23, 2014 Amended & Restated Collaboration Agreement § 8.1.1, Burke Decl. Ex. H (“Symtuza
24 Agreement”).

25 For all four agreements, Gilead and Janssen were required to use commercially reasonable
26 efforts to carry out their obligations. *E.g.*, Complera Agreement §§ 1.52, 3.1, 3.2; Odefsey Agreement
27 §§ 1.57, 3.2.1; Prezcobix Agreement §§ 1.49, 3.2, 4.1, 6.1; Symtuza Agreement §§ 1.62, 3.2, 3.3, 4.1,
28 6.1. And at the time of all four agreements, the FDCs created would not have been possible for at

1 least five years due to patent protection of the included compounds. Compl. ¶¶ 96, 133, 150, 161,
2 166.

3 **b. Gilead’s Collaborations with Janssen Contemplated Competition**

4 The Complera, Odefsey, Prezcobix, and Symtuza Agreements each limit the extent to which
5 the parties to that agreement may market and sell either generic versions of the FDCs created under
6 the joint ventures or generic versions of products that use therapeutically similar ingredients.
7 Complera Agreement §§ 17.2(a), 17.3(a); Odefsey Agreement §§ 17.2.1; 17.3.1; Prezcobix
8 Agreement §§ 14.2(a), 14.3(b); Symtuza Agreement §§ 14.2.1, 1.298, 1.299, 14.3.2. Thus, the parties
9 are not permitted to develop and sell a product using either the exact same active ingredients (*id.*), or
10 specified alternative active ingredients that are therapeutically substitutable or highly similar. *Id.*;
11 *see, e.g.*, Compl. ¶ 59 (alleging TDF and TAF are two tenofovir “prodrugs”), ¶ 61 (alleging “3TC and
12 FTC are remarkably similar, varying by the substitution of only a single hydrogen atom,” and “can
13 be used interchangeably”), ¶ 113 (alleging that “using RTV to boost EVG results in pharmacokinetic
14 parameters similar to those observed with COBI boosting”), ¶ 200 (alleging COBI “has a close
15 substitute in RTV”).

16 Nothing in the Janssen-Gilead agreements prevents either party from using its own products
17 alone or in combination with any other active pharmaceutical ingredients, other than as explicitly
18 specified in the agreements. *See* Complera Agreement § 9.1(a)(ii), (b)(ii), 9.5, 17.2(a) (“retains rights
19 to Exploit any combination products other than those described in clauses (A) and (B) of this Section
20 17.2(a)"); Odefsey Agreement §§ 9.1.1(a)-(c), 9.6; Prezcobix Agreement §§ 14.2(a), 14.3(b);
21 Symtuza Agreement §§ 14.2.1, 14.3.2. Moreover, the Agreements specifically anticipated and
22 allowed for both companies to conduct clinical trials of these new FDCs combined with other drugs.
23 Complera Agreement § 3.2(b)(iii); Odefsey Agreement § 3.2.2.3; Prezcobix Agreement § 3(b)(v);
24 Symtuza Agreement § 3.3.2.3.

25 The agreements allowed the parties to compete with other products against each FDC.
26 Janssen, for example, could create products that combined generic versions of Gilead’s drugs with a
27 different so-called “third agent”; combine its single-agent product with generic versions of non-
28 Gilead drugs; co-package its single-agent product with generic versions of Gilead’s products, such as

1 in blister packs; and sell its single-agent product to a generic manufacturer to develop a different
2 combination product. Indeed, Janssen used its RPV to create other FDCs, such as Juluca®, created
3 in partnership with ViiV. *See* HHS, “Guidelines for the Use of Antiretroviral Agents in Adults and
4 Adolescents Living with HIV” at F-51, K-30, O-1,
5 <https://aidsinfo.nih.gov/contentfiles/lvguidelines/adultandadolescentgl.pdf>, Burke Decl. Ex. K.
6 Gilead likewise faced no such restrictions and, to the contrary, combined its COBI product with others
7 to create other FDCs, such as Evotaz, Stribild, and Genvoya, as described above. *See* Compl. ¶ 67.
8 The agreements thus did not prevent Janssen or Gilead from competing with Complera, Odefsey,
9 Prezcobix, or Symtuza—and again, they did so.

10 C. Gilead’s Development and Commercialization of the New Compound TAF

11 The Complaint’s allegations relating to Gilead’s development and commercialization of TAF
12 are recycled from *AIDS Healthcare Foundation, Inc. v. Gilead Sciences, Inc.*, No. 3:16-cv-00443,
13 2016 U.S. Dist. LEXIS 87578, at *23-24 (N.D. Cal. July 6, 2016) (“*AHF*”), *aff’d*, 890 F.3d 986 (Fed.
14 Cir. 2018), *cert. denied*, 139 S. Ct. 415 (2018), where Judge Alsup dismissed the complaint for failure
15 to state a claim. (Gilead recites the recycled allegations here and assumes their truth for purposes of
16 this motion, but in fact disputes them categorically.)

17 The Complaint, like the *AHF* complaint, alleges that Gilead delayed the development and
18 commercialization of its “new” and “safer” tenofovir-containing prodrug compound, TAF. Compl.
19 ¶¶ 7-10, 202-312. Although initial clinical trials were promising (*id.* ¶¶ 205-210), on October 21,
20 2004, Gilead announced that it decided to “shelve” further development of TAF. *Id.* ¶ 211. According
21 to the Complaint, Gilead decided to “shelve” the TAF project until “competition from generic TDF
22 was imminent.” *Id.* The Complaint further alleges that, in 2012, Gilead did not develop an FDC
23 containing the compound dolutegravir (developed by Shionogi Inc. and later by ViiV Healthcare),
24 even though such an FDC would have allegedly been superior to other FDCs that Gilead did develop.
25 *Id.* ¶¶ 230-237.

26 When Gilead decided to introduce TAF-based FDCs, the Complaint alleges that Gilead took
27 a number of steps to promote the transition to those new FDCs. *Id.* ¶¶ 238-312. First, Gilead allegedly
28 “refused” to reduce the strength of TDF in its Stribild product—thereby “degrading” it—allegedly in

1 order to magnify the safety differences between Stribild and the new TAF-based product Genvoya.
2 *Id.* ¶¶ 8, 238-239. Gilead also allegedly delayed seeking FDA approval to market standalone TAF
3 (Vemlidy®, FDA-approved for Hepatitis B), altogether withholding it from the market from
4 November 2015 to November 2016. *Id.* ¶¶ 240, 250, 253-261. Finally, Gilead “degraded” standalone
5 TAF by seeking FDA approval to market it at what the Complaint alleges is too high a dosage (*id.* ¶¶
6 9, 240, 250-251, 262-269), and marketed that standalone TAF with an indication only for Hepatitis B
7 rather than for HIV (*id.* ¶¶ 240, 252, 270-275). Gilead’s “gaming of the regulatory system” (*id.* ¶
8 291) allegedly had the purpose and effect of impeding a generic alternative to a standalone TAF for
9 HIV and shielding Gilead’s TAF-based FDCs from competition of standalone products that include
10 generic standalone TAF. *Id.* ¶¶ 288-312.

11 **D. Gilead’s Settlements with Teva and Other Generic Companies**

12 In 2008 and 2009, Teva Pharmaceuticals sought FDA approval to sell generic versions of
13 Gilead’s Viread, Truvada, and Atripla, asserting that Gilead’s patents covering those treatments were
14 invalid, unenforceable, or not infringed by the proposed generic versions. Compl. ¶¶ 327, 328, 331.
15 In response, Gilead brought two actions against Teva for patent infringement pursuant to the Hatch-
16 Waxman Act, one as to Truvada and Atripla, and the other as to Viread. *Id.* ¶¶ 330, 332.

17 In the action as to Truvada and Atripla, by November 2010 Teva had surrendered all defenses
18 based on inequitable conduct and several defenses based on patent invalidity. *See* Stipulation
19 Regarding Disqualification and Non-Assertion of Defenses, *Gilead Scis., Inc. v. Teva Pharm. USA,*
20 *Inc.*, 08-cv-10838 (S.D.N.Y. Nov. 15, 2010), ECF 59. During trial in January 2014, Teva agreed to
21 drop all claims with respect to one of Gilead’s patents. Stipulation of Dismissal, *Gilead Scis., Inc. v.*
22 *Teva Pharm. USA, Inc.*, 08-cv-10838 (S.D.N.Y. Jan. 29, 2014), ECF 191. Less than two weeks later,
23 and while the trial was still ongoing, the parties settled, with Teva agreeing to an entry date in
24 September 2020—taking one year off the patent life of Gilead’s last patent for the products, which
25 expires in September 2021. Compl. ¶ 357; Settlement and License Agreement, *Gilead Scis., Inc. v.*
26 *Teva Pharm. USA, Inc.*, 08-cv-10838 (S.D.N.Y.), dated April 25, 2014, Burke Decl. Ex. J. Although
27 four other patent challengers would later emerge, none was able to meaningfully challenge any aspect
28 of Gilead’s patents. Compl. ¶ 359.

1 dismissed in its entirety for failure to state a claim. *Twombly*, 550 U.S. at 570.

2 The Complaint contains thirteen separate counts, each one naming Gilead. Each count is
3 based on federal or state antitrust statutes, except Count Seven, which is based on state consumer-
4 protection statutes. Each count takes its factual basis from the Complaint's allegations about (i)
5 Gilead's joint-venture and collaboration agreements, (ii) Gilead's introduction of TAF, and/or (iii)
6 Gilead's settlement of patent-infringement litigation. Each count is predicated on the legal conclusion
7 that Gilead's conduct in these three respects was anticompetitive and unlawful.

8 As shown below, Gilead's conduct as alleged is lawful. Controlling case law establishes that
9 Gilead's alleged conduct complied with federal antitrust law. Furthermore, because state antitrust
10 statutes and state unfair competition statutes follow federal antitrust law, all counts must be dismissed.
11 *See, e.g., Dimidowich v. Bell & Howell*, 803 F.2d 1473, 1477 (9th Cir. 1986) (holding that California's
12 Cartwright Act is similar to the Sherman Act); *Chavez v. Whirlpool Corp.*, 113 Cal. Rptr. 2d 175,
13 183-84 (Cal. Ct. App. 2001) (holding under California's Unfair Competition Law that conduct alleged
14 to be "unfair" because it unreasonably restrains competition and harms consumers is not "unfair" if
15 the conduct is condoned under antitrust laws); *AHF*, 2016 U.S. Dist. LEXIS 87578, at *25-28
16 (applying *Dimidowich* and *Chavez* to dismiss Cartwright Act and UCL claims where conduct
17 comported with federal antitrust laws); *In re Graphics Processing Units Antitrust Litig.*, 527 F. Supp.
18 2d 1011, 1025 (N.D. Cal. 2007) ("*GPU*") ("Since plaintiffs' federal and state-law antitrust claims are
19 predicated on the same allegations of conspiracy, they likewise are insufficient to state a claim for
20 conspiracy."); *In re Aluminum Warehousing Antitrust Litig.*, No. 13-md-2481 (KBF), 2014 U.S. Dist.
21 LEXIS 121435, at *128 (S.D.N.Y. Aug. 29, 2014) ("Plaintiffs' state law claims rely upon the same
22 allegations of conspiracy, monopolization and unfair conduct as their antitrust claims. For the same
23 reasons, none survive.").

24 **A. Gilead's Collaborations Were Pro-Competitive and Any Restraints In Them**
25 **Were Ancillary and Thus Valid**

26 The Complaint is largely premised on its legal contention that Gilead's collaborations contain
27 restraints that are "horizontal agreements constituting per se violations of the antitrust laws." Compl.

28 ¶ 1. This is a profound misstatement of the law. To the contrary, restraints that are ancillary to

1 procompetitive joint ventures or other collaborations—far from per se illegal—have long been
2 permitted and, indeed, encouraged. The instant collaborations are procompetitive—they created new,
3 lifesaving products—and the challenged restraints are quintessential ancillary restraints.

4 In *Texaco Inc. v. Dagher*, 547 U.S. 1 (2006), the Supreme Court held that per se condemnation
5 under Section 1 of the Sherman Act is not applicable to restraints between partners to a legitimate
6 joint venture. *Id.* at 5-6. In *Dagher*, Texaco and Shell Oil had a joint venture to refine and market
7 gasoline in the western United States, and they agreed that each would sell gasoline under their own
8 brands at a unified price. *Id.* at 3. The Ninth Circuit held that the unified pricing was horizontal
9 price-fixing subject to per se condemnation, but the Supreme Court reversed. *Id.* at 8. In doing so,
10 the Supreme Court held that, while price-fixing by competitors is subject to per se condemnation,
11 price-fixing by joint-venture partners is not. *Id.* at 5-6; *see also Am. Needle, Inc. v. Nat'l Football*
12 *League*, 560 U.S. 183, 203 (2010) (confirming that rule of reason generally applies to restraints in
13 joint venture agreements: “per se rules of illegality are inapplicable”).

14 In reaching its decision, the *Dagher* Court took the opportunity to address the “ancillary
15 restraints doctrine,” which it described as “govern[ing] the validity of restrictions imposed by a
16 legitimate business collaboration, such as a business association or joint venture, on nonventure
17 activities.” 547 U.S. at 7. The Court stated: “Under the doctrine, courts must determine whether the
18 nonventure restriction is a naked restraint on trade, and thus invalid, or one that is ancillary to the
19 legitimate and competitive purposes of the business association, and thus valid.” *Id.*; *see also Nat'l*
20 *Collegiate Athletic Ass'n v. Bd. of Regents*, 468 U.S. 85, 113-115 (1984) (acknowledging that joint
21 venture restraint could make a new product possible); *Broad. Music, Inc. v. Columbia Broad. Sys.,*
22 *Inc.*, 441 U.S. 1, 23 (1979) (excusing restraint in joint venture where restraint “is necessary to market
23 the product at all”).

24 The federal courts of appeals have also long applied the ancillary restraints doctrine, and that
25 history was surveyed and applied by the United States Court of Appeals for the Federal Circuit, sitting
26 en banc, in *Princo Corp. v. ITC*, 616 F.3d 1318 (Fed. Cir. 2010) (en banc). After reviewing the
27 substantial authority establishing that collaborations—and especially collaborations creating new
28 technologies or new products—can have profound procompetitive benefits, the Federal Circuit stated:

1 “The ‘ancillary restraints’ that are often important to collaborative ventures, such as agreements
2 between the collaborators not to compete against their joint venture, are also assessed under the rule
3 of reason.” 616 F.3d at 1336 (citing, among other authorities, *Rothery Storage & Van Co. v. Atlas*
4 *Van Lines, Inc.*, 792 F.2d 210, 214, 223-30 (D.C. Cir. 1986); *Polk Bros., Inc. v. Forest City Enters.,*
5 *Inc.*, 776 F.2d 185, 189 (7th Cir. 1985); *Engine Specialties, Inc. v. Bombardier Ltd.*, 605 F.2d 1, 11
6 (1st Cir. 1979)). The Federal Circuit cited the seminal case on ancillary restraints, *United States v.*
7 *Addyston Pipe & Steel Co.*, 85 F. 271, 280 (6th Cir. 1898), *aff’d*, 175 U.S. 211 (1899), in which then-
8 Judge, later Chief Justice, William Howard Taft wrote: “Restrictions in the articles of partnership
9 upon the business activity of the members, with a view of securing their entire effort in the common
10 enterprise were, of course, only ancillary to the main end of the union, and were to be encouraged.”
11 Based on all of this authority, the Federal Circuit upheld the restraint before it, concluding that
12 “agreements not to compete that might be suspect standing alone are regarded as reasonable when
13 they are ancillary to ‘a larger endeavor whose success they promote.’ *Polk Bros.*, 776 F.2d at 189.”
14 616 F.3d at 1336.

15 In *Freeman v. San Diego Ass’n of Realtors*, 322 F.3d 1133, 1151 (9th Cir. 2003), the Ninth
16 Circuit held that a restraint in a joint venture or collaboration is protected by the ancillary restraint
17 doctrine where the restraint is “reasonably ancillary to the legitimate cooperative aspects of the
18 venture.” This articulation of the ancillary restraint doctrine is consistent with the Supreme Court’s
19 subsequent explanation in *Dagher* that a restraint is “valid” as long as it is ancillary to the legitimate
20 and competitive purposes of the joint venture. 547 U.S. at 7.

21 Here, the Complaint asserts that Gilead has formed joint ventures and other collaborations
22 containing unlawful restraints on the competitive activity of the ventures’ partners. Compl. ¶¶ 102-
23 175. As shown above, one of the targeted ventures—Gilead’s joint venture with BMS to form
24 Atripla—does not in fact contain any restraint on either partner’s competitive activity. The remaining
25 collaborations contain restraints that are reasonably ancillary to the legitimate purposes of the
26 collaborations and that, in the words of *Dagher*, are “thus valid.” 547 U.S. at 7; see Thomas A.
27 Piraino, Jr., *The Antitrust Analysis of Joint Ventures After the Supreme Court’s Dagher Decision*, 57
28 Emory L.J. 735, 795 (2008) (“the *Dagher* Court stated that, when the ancillary restraints doctrine

1 does apply, it should be conclusive as to the legality of the restraint at issue”).

2 Even if the ancillary restraints here somehow were not considered conclusively valid under
3 *Dagher*, dismissal would nonetheless be required because the Complaint fails to plausibly allege an
4 adverse effect on competition. *See Caudill v. Lancaster Bingo Co.*, No. 2:04-cv-695, 2005 U.S. Dist.
5 LEXIS 24621, at *19 (S.D. Ohio Oct. 24, 2005) (“Because plaintiffs have failed to properly plead an
6 essential element of a Sherman Act claim, namely, that the non-competition agreements have had an
7 adverse effect on competitiveness in the market, defendants’ motion for judgment on the pleadings
8 shall be granted.”); *see also Ohio v. Am. Express Co.*, 138 S. Ct. 2274, 2290 (2018) (affirming
9 dismissal under rule of reason due to failure of plaintiffs to satisfy initial burden of establishing
10 substantial anti-competitive effects in the relevant market).

11 The collaborations themselves are indisputably legitimate and procompetitive. They were
12 formed, with the encouragement of the federal government during “one of the deadliest human
13 pandemics in history” (Compl. ¶ 50), to create new FDCs—pioneering HIV medicines—that
14 otherwise could not have existed. The Complaint extolls the therapeutic advantages of FDCs. Compl.
15 ¶¶ 63, 93. The collaborations not only permit bringing together complementary components into new
16 products, but, by imposing obligations upon the parties to exercise commercially reasonable efforts,
17 they call for development, promotion, and commercialization of the new products. New products
18 increase competition and consumer choice, and, in this industry, have profound impacts on patient
19 health and welfare. These procompetitive benefits cannot reasonably be disputed, and the Complaint
20 does not even attempt to do so. Compl. ¶ 93 (“Plaintiffs do not contend that creating or marketing
21 FDCs, as such, is anticompetitive.”).

22 To the extent that the agreements include restraints on competition, those restraints are
23 modest, reasonable, and closely tied to the collaborations’ procompetitive benefits. The restraints
24 support the collaborations by ensuring that the partners are committed to the venture’s product, and
25 will have the incentive to invest in and promote that product; each partner knows that the other cannot
26 introduce an identical (or nearly identical) FDC to compete with the venture’s product, cynically “free
27 riding” on the venture’s regulatory and promotional activity. *See, e.g., Mut. Pharm. Co. v. Bartlett*,
28 570 U.S. 472, 476-77 (2013) (acknowledging that “[t]he process of submitting an NDA is both

1 onerous and lengthy,” and that a “typical NDA spans thousands of pages and is based on clinical trials
2 conducted over several years”). In this respect, the restraints serve to make the collaboration “more
3 effective in accomplishing its purpose.” *Rothery Storage*, 792 F.2d at 224. Still, as shown, the
4 restraints are narrow and leave the partners free to compete in innumerable other ways with different
5 products, including some that are close substitutes for the venture’s product. *See supra* Facts as
6 Alleged § B.

7 In the case of the COBI license to BMS to make and sell Evotaz, the only restraint on
8 competition flowed from the exclusivity of the patent license; by granting BMS the exclusive right to
9 combine COBI with ATV, Gilead surrendered the right to do that itself. (The Complaint misleadingly
10 portrays this restraint as Gilead “return[ing] the favor” for BMS agreeing not to compete with Atripla
11 (Compl. ¶ 5), without acknowledging that there was no initial “favor” by BMS.) Similarly, in the
12 case of Gilead’s collaborations with Janssen, the only restraints on competition were prohibitions on
13 either partner selling substantially identical FDCs in competition with the collaborations’ FDCs. With
14 respect to all of these collaborations, the restraints were reasonably ancillary, as they prevented either
15 partner from undermining the venture by pursuing individual sales of the identical (or nearly identical)
16 FDC. *Polk Bros.*, 776 F.2d at 189 (“A restraint is ancillary when it may contribute to the success of
17 a cooperative venture that promises greater productivity and output.”). These collaborations left the
18 partners free to compete beyond the narrow restraints, and the partners did so vigorously in multiple
19 ways, generating multiple new therapies.

20 Gilead’s collaboration with Japan Tobacco also took the form of an exclusive license; Japan
21 Tobacco granted Gilead the right to make and sell Japan Tobacco’s proprietary EVG compound in
22 territories outside of Japan. This arrangement was plainly procompetitive because it facilitated
23 EVG’s availability in the United States as a single-agent product or an FDC component. The only
24 “restraint” associated with the arrangement was that the license was exclusive, even as to Japan
25 Tobacco in the United States. Compl. ¶ 103. Yet an exclusive license does not constitute an illegal
26 restraint, but a transfer of an exclusive right. *See, e.g., United States v. Westinghouse Electric Corp.*,
27 648 F.2d 642, 647 (9th Cir. 1981) (“The right to license that patent, exclusively or otherwise, or to
28 refuse to license at all, is ‘the untrammelled right’ of the patentee.” (quoting *Cataphote Corp. v. Desoto*

1 *Chem. Coatings*, 450 F.2d 769 (9th Cir. 1971)); *Brownell v. Ketcham Wire & Mfg. Co.*, 211 F.2d
2 121, 128-29 (9th Cir. 1954) (holding that exclusive license of patent for U.S. territory is lawful under
3 antitrust laws). Exclusive licenses are expressly authorized by the federal Patent Act. 35 U.S.C. §
4 261.

5 Furthermore, here the license was transferring exclusive rights in EVG from a company that
6 could not exploit the compound in the United States to another that could. And that exclusivity
7 incentivized Gilead to develop, commercialize, and promote EVG. *See, e.g., Ralph C. Wilson Indus.,*
8 *Inc. v. Am. Broad. Cos.*, 598 F. Supp. 694, 706 (N.D. Cal. 1984) (observing that “exclusivity gives
9 the licensee the incentive to promote and develop the licensed [asset]”). New products resulted. At
10 the same time, Japan Tobacco was left free to compete in the United States (if it ever could), as long
11 as it did not use EVG. This arrangement was decidedly procompetitive, and the “restraint” on Japan
12 Tobacco was reasonably ancillary to the arrangement’s procompetitive purposes. *See Princo*, 616
13 F.2d at 1336 (summarizing authorities on ancillary restraints).

14 In sum, the joint ventures, collaborations, and licensing agreements attacked in the Complaint
15 are procompetitive and lawful based on the Complaint’s own factual allegations. The challenged
16 restraints all fit comfortably within the ancillary restraints doctrine and are “thus valid.” *Dagher*, 547
17 U.S. at 7.

18 **B. Gilead’s Development and Introduction of TAF Cannot Be a Basis for Antitrust**
19 **Liability**

20 The Complaint also incorrectly contends that Gilead violated the law in how it developed
21 TAF. Compl. ¶¶ 202-312. That alleged unlawful conduct includes delaying the development and
22 commercialization of TAF; introducing it only in FDCs for HIV; and refraining from introducing
23 TAF as a single-agent product for HIV. *Id.* None of this alleged conduct states a plausible claim,
24 and this Court has held as much in *AIDS Healthcare Foundation, Inc. v. Gilead Sciences, Inc.*, No.
25 3:16-cv-00443, 2016 U.S. Dist. LEXIS 87578, at *23-24 (N.D. Cal. July 6, 2016) (“*AHF*”), *aff’d*, 890
26 F.3d 986 (Fed. Cir. 2018), *cert. denied*, 139 S. Ct. 415 (2018).

27 In *AHF*, this Court dismissed virtually identical claims, concluding that antitrust liability
28 cannot be based on how a company chooses to develop and commercialize a new and improved

1 product:

2 “As a general rule, any firm, even a monopolist . . . may bring its products to market
3 whenever and however it chooses.” *Foremost Pro Color, Inc. v. Eastman Kodak Co.*,
4 703 F.2d 534, 545 (9th Cir. 1983). There is no legal basis for concluding that Gilead had
5 any duty to release TAF as a standalone product. *See Allied Orthopedic [Appliances Inc.*
v. Tyco Health Care Group LP, 592 F.3d 991, 1002 (9th Cir. 2010)] (“[A] monopolist
6 has no duty to help its competitors survive or expand when introducing an improved
7 product design.”).

8 2016 U.S. Dist. LEXIS 87578, at *23-24. This Court’s decision in *AHF*, as reflected in its reliance
9 on *Foremost Pro Color Inc.* and *Allied Orthopedic*, is consistent with longstanding law in the Ninth
10 Circuit, where “[a] line of ‘product innovation’ cases has consistently rejected antitrust liability for a
11 monopolist’s decision about when or whether to market new products.” *Oahu Gas Serv., Inc. v. Pac.*
Res. Inc., 838 F.2d 360, 369 (9th Cir. 1988).

12 The *AHF* case cannot be distinguished, because it relied on essentially the same allegations as
13 the Complaint here. *See* First Am. Compl., *AIDS Healthcare Found., Inc. v. Gilead Scis., Inc.*, 16-
14 cv-0443 (N.D. Cal. Apr. 11, 2016), ECF 50, Burke Decl. Ex. N (“*AHF* Compl.”). The *AHF* complaint
15 alleged that the patent for TAF was “obvious at the time” (*AHF* Compl. ¶¶ 9, 99-100), and, because
16 of that “weakness,” Gilead engaged in anticompetitive practices to keep competitors off the market
17 (*AHF* Compl. ¶¶ 11, 105). The *AHF* complaint was replete with allegations that Gilead “refuses to
18 release a standalone version of TAF” (*AHF* Compl. ¶¶ 12, 31, 105, 108, 115), and that instead Gilead
19 left TDF, which has greater “bone and kidney toxicity,” on the market as a standalone (*AHF* Compl.
20 ¶¶ 8, 11). The *AHF* complaint also contended that Gilead was “tying” and “bundling” TAF in FDCs
21 to create a “patent thicket” to protect patent exclusivity (*AHF* Compl. ¶¶ 5, 14-18, 73, 105, 117, 142,
22 156-160). The *AHF* complaint also alleged that Gilead’s collaborations with Japan Tobacco and
23 Janssen were part of a conspiratorial strategy to insulate TAF from patent challenge. *AHF* Compl. ¶¶
24 12-16.

25 The *AHF* plaintiffs similarly alleged that Gilead engaged in monopolization, including by
26 electing “to release TAF as part of a combination drug [FDC] before seeking approval for TAF as a
27 standalone.” 2016 U.S. Dist. LEXIS 87578, at *23. Using characterizations recycled in the
28 Complaint here, they contended that “defendants conspired to game the FDA system to insulate TAF

1 from patent challenges by combining it with additional patented ingredients.” *Id.* at *26. They also
2 alleged that Gilead “shelved its clinical trials” for TAF, in order to obtain a later “grant of [regulatory]
3 exclusivity” to protect TAF against patent challenges. *Id.* at *27. And similar to the “degrading”
4 allegations here, they also asserted that Gilead “left consumers to bear the higher bone and kidney
5 toxicity of TDF longer than necessary.” *Id.*; Compl. ¶¶ 242-247.

6 In *AHF*, this Court dismissed the antitrust claims challenging Gilead’s product development
7 decisions and FDA approval strategy: “True, Gilead elected not to seek approval for [standalone]
8 TAF until several months after it released the first combination drug containing TAF, but it had no
9 duty to pursue FDA approval of the standalone version.” 2016 U.S. Dist. LEXIS 87578, at *21. The
10 Court added: “To hold otherwise would require manufacturers to seek approval of each component
11 of the drug before seeking approval of the combination drug. This could entirely undermine the
12 FDA’s policy of encouraging the development of combination drugs.” *Id.* In this way, the court thus
13 rejected the notion that courts should be de facto regulators in determining which potential products
14 manufacturers should be compelled to produce, regardless of whether the development of those
15 products was economically feasible or could expect success in the market. *See Trinko*, 540 U.S. at
16 407-08 (“Enforced sharing also requires antitrust courts to act as central planners, identifying the
17 proper price, quantity, and other terms of dealing—a role for which they are ill-suited.”).

18 Here, the Complaint alleges the benefits of TAF over TDF with respect to potential kidney
19 toxicity and bone-density loss. *See, e.g.*, Compl. ¶¶ 205-206, 221. In light of these alleged benefits,
20 there can be no dispute that Ninth Circuit precedent forecloses the Complaint’s challenges to the
21 timing and manner of Gilead’s development of TAF: “A monopolist, no less than any other
22 competitor, is permitted and indeed encouraged to compete aggressively on the merits, and any
23 success it may achieve solely through ‘the process of invention and innovation’ is necessarily
24 tolerated by the antitrust laws.” *Foremost Pro Color, Inc.*, 703 F.2d at 544-45 (quoting *Berkey Photo,*
25 *Inc. v. Eastman Kodak Co.*, 603 F.2d 263, 281 (2d Cir. 1979)).

26 **C. Gilead’s Patent-Infringement Settlements, Including the Acceleration Clauses,**
27 **Were Lawful**

28 As its final contention of anticompetitive conduct by Gilead, the Complaint challenges

1 “acceleration clauses” found in settlement agreements under which Gilead and generic
2 pharmaceutical companies resolved patent litigation. Compl. ¶¶ 313-360. These clauses permit a
3 settling generic to enter even earlier than the date set by its settlement agreement if a later-settling
4 generic enters earlier. Because these clauses merely set a date for generic entry before patent
5 expiration, they are lawful under the Supreme Court’s controlling decision in *FTC v. Actavis, Inc.*,
6 570 U.S. 136 (2013). The only court to squarely address “acceleration clauses” held that they were
7 permissible under *Actavis*, that they were procompetitive, and that a challenge to them fails to state a
8 plausible claim. *In re Actos End Payor Antitrust Litig.*, No. 13-cv-9244, 2015 U.S. Dist. LEXIS
9 127748, at *46-51 (S.D.N.Y. Sept. 22, 2015) (applying *Actavis*, 570 U.S. 136), *rev’d as to other*
10 *claims*, 848 F.3d 89 (2d Cir. 2017)). That holding should be followed here.

11 **1. The Complaint Fails to Plausibly Allege that Acceleration Clauses Are**
12 **Anticompetitive**

13 To settle Hatch-Waxman Act litigation, a patent holder may grant the generic challenger a
14 license to enter on an agreed-upon date before expiration of the challenged patent. *See, e.g., Actavis*,
15 570 U.S. at 158. However, when there are multiple generic challengers (as there were here, Compl.
16 ¶ 313), a “first-filer” generic challenger that settles by agreeing on a specified entry date faces the
17 risk that a later generic challenger (i.e., a “second filer”) will, as the Complaint puts it, “use the
18 leverage of [that later challenger’s] patent challenge to negotiate a better licensed-entry date from [the
19 patent holder],” thus leaving the first-filer “stuck on the sidelines while second-filers enter[] the
20 market.” Compl. ¶ 336. This result would eliminate most if not all of the benefits of settlement for
21 first filers: after investing time and money to initiate a lawsuit under the Hatch-Waxman Act, they
22 would be shut out of the very competition their patent challenge created. *Id.* ¶ 339 (explaining the
23 important competitive advantages of entering the market first); *see also id.* ¶ 321 (later generic could
24 potentially “enjoy a substantial period of de facto exclusivity in the generic sector of the market” at
25 the expense of the first-settling generic).

26 To avoid this result, an “acceleration clause” accelerates the entry date for a settling generic
27 if the patent is invalidated or another generic enters sooner. *See Actos*, 2015 U.S. Dist. LEXIS
28 127748, at *47. Because acceleration clauses facilitate settlement, while also potentially allowing

1 earlier entry, they have been recognized as “indisputably procompetitive.” *See id.* (“the triggering of
2 the acceleration clause in any of the Generic Defendants’ settlement agreements with [the patent
3 holder] would result in four or more generics entering the market, instead of three—an indisputably
4 procompetitive effect”); *see also Actavis*, 570 U.S. at 154 (noting the “general legal policy favoring
5 the settlement of disputes”); *id.* (finding that “settlement on terms permitting the patent challenger to
6 enter the market before the patent expires would also bring about competition, again to the consumer’s
7 benefit”); *id.* at 158 (permitting settlements to be challenged only because the challenges do “not
8 prevent litigating parties from settling their lawsuit”). And, as the Complaint alleges, such
9 competition tends to rapidly benefit consumers. *See, e.g.,* Compl. ¶ 91 (“Once a generic equivalent
10 enters the marketplace, the generic quickly captures sales of the branded drug, often garnering 80%
11 or more of unit sales within the first six months. The [FTC] found that on average, within a year of
12 generic entry, generics had captured 90% of brand unit sales and (with multiple generics in the
13 marketplace) prices had dropped 85%.”).

14 The Complaint characterizes “acceleration” clauses as a type of most-favored nation (“MFN”)
15 provision (Compl. ¶ 316), but MFN provisions in settlement agreements are common and widely
16 accepted as lawful. *See, e.g., JP Morgan Chase Bank, N.A. v. DataTreasury Corp*, 823 F.3d 1006,
17 1011-20 (5th Cir. 2016) (considering MFN in patent settlement; no suggestion that such provisions
18 were anticompetitive). Antitrust plaintiffs (including some of these Plaintiffs’ counsel) have long
19 used MFNs in settlements to ensure that early-settling plaintiffs are not disadvantaged by better
20 outcomes for later-settling plaintiffs. *See, e.g., In re Mushroom Direct Purchaser Antitrust Litig.*,
21 2018 U.S. Dist. LEXIS 211488 at *24-25, *27, *36 (E.D. Pa. Dec. 17, 2018) (approving settlement
22 including an MFN to protect later settlers, even over objections of non-settling defendants); *In re*
23 *Vitamins Antitrust Litig.*, 398 F. Supp. 2d 209, 216 (D.D.C. 2005) (noting that approved settlement
24 included MFN to protect early-settling class plaintiffs against better outcomes for opt-outs that might
25 settle later). Parties in other contexts likewise insist on MFNs in settlements to protect early settlers.
26 *See, e.g., Newby v. Enron Corp.*, 2008 U.S. Dist. LEXIS 48516, at *36-37, *61-62 (S.D. Tex. June
27 24, 2008) (approving MFN in settlement agreement); *see also DeLoach v. Philip Morris Cos.*, 321 F.
28 Supp. 2d 707, 716 (M.D.N.C. 2004) (“MFN clauses [in settlements] are generally enforceable”), *aff’d*

1 *in part and rev'd in part sub nom. DeLoach v. Lorillard Tobacco Co.*, 391 F.3d 551, 563 (4th Cir.
2 2004); *In re Bernard L. Madoff Inv. Sec. LLC*, 2014 Bankr. LEXIS 4348, at *10-13, *28-29 (S.D.N.Y.
3 Bankr. Oct. 10, 2014) (interpreting and applying MFN provision in settlement agreement). Indeed,
4 such MFNs are so commonplace in settlement that they are discussed in the Manual for Complex
5 Litigation: “Settlement agreements proposed early in the litigation often contain a ‘most-favored
6 nation’ clause to encourage early settlement by protecting all parties against being prejudiced by later,
7 more favorable settlements with others.” Manual for Complex Litigation (Fourth) § 13.23 (2004).

8 Against this backdrop, the Complaint cannot survive a motion to dismiss merely by declaring
9 that the settlement agreements at issue here contain MFNs. Rather, the Complaint must (at minimum)
10 include factual allegations plausibly suggesting that the acceleration clauses here delayed competition
11 and are unlawful. It does not. Instead, the Complaint theorizes that if a first-filing generic were to
12 make the economically irrational decision to settle for an entry date without including an acceleration
13 clause, subsequent patent challengers might then have a greater incentive to challenge the patent.
14 Thus, the Complaint asserts, it must be anticompetitive not to encourage this further theoretical
15 competition. Compl. ¶¶ 318-325. But, as *Actos* explained, “the mere possibility that the absence of
16 an acceleration clause may result in more diverse generic competition” does not constitute a claim
17 because the antitrust laws require “only that a brand manufacturer not unlawfully restrict competition;
18 it does not demand that the brand maximize competition.” *Actos*, 2015 U.S. Dist. LEXIS 127748, at
19 *50 (citing *King Drug Co. of Florence, Inc. v. SmithKline Beecham Corp.*, 791 F.3d 388, 409 (3d Cir.
20 2015) (“*Actavis* does not stand for the proposition that parties must reach the most procompetitive
21 settlements possible.”)).

22 Moreover, while subsequent generic challengers may have a theoretically greater “incentive”
23 to challenge the patent if by doing so they could “leverage” their further patent challenge to obtain a
24 period of exclusivity while the first-settling patent challenger was left on the “sidelines,” this scenario
25 assumes that there would be a first settler at all—a dubious assumption because no rational litigant
26 would risk a subsequent challenger excluding them from the very competition their patent challenge
27 brought about. *See* Compl. ¶ 321 (first filer expected to lose out on a “substantial period” during
28 which another settling party obtained earlier entry), ¶ 336 (first filer would be “stuck on the sidelines”

1 without an acceleration clause). The Complaint’s allegation thus requires generic pharmaceutical
2 companies to be economically irrational by challenging patents, then subsequently entering
3 settlements, and allowing later challengers to usurp the benefits of that challenge. *See* Compl. ¶ 321
4 (alleging that this *should* happen). This allegation fails the basic plausibility test of *Twombly*. 550
5 U.S. at 570.

6 Nor does the Complaint make any headway (¶¶ 320, 340-344) by asserting that some of the
7 acceleration clauses here were “MFN-plus” agreements—i.e., they permitted the first patent
8 challenger (Teva) to enter earlier than other generics to maintain a portion of the 180-day period of
9 “first filer exclusivity” typically granted under the Hatch-Waxman Act. *See* 21 U.S.C. §
10 355(j)(5)(B)(iv); *In re Cipro Cases I & II*, 348 P.3d 845, 852 (Cal. 2015) (“To provide an incentive
11 to assume the risks of exposure to such litigation, the first generic manufacturer to file an application
12 and prevail is granted a potentially lucrative 180-day exclusivity window in which to market its drug
13 without competition from any other generic manufacturer.”). A first filer can spend years (five years
14 in this case, Compl. ¶¶ 313, 348) and millions of dollars (*Actavis*, 570 U.S. at 170 (Roberts, C.J.,
15 dissenting)) litigating to try to invalidate a patent. And as the Complaint explains, without any
16 exclusivity period much of the benefit of such effort can end up flowing to other patent challengers.
17 *See* Compl. ¶¶ 336-339 (explaining how merely entering at the same time as other generic challengers
18 would deprive Teva of the benefit of its patent challenge). The Complaint offers no plausible
19 explanation for why it is anticompetitive for a first-filer patent challenger to demand—and receive—
20 in settlement a period of exclusivity like the one accorded under the Hatch-Waxman Act.

21 **2. The Acceleration Clauses Are Not “Reverse Payments”**

22 To the extent that the Complaint suggests that the acceleration clauses constitute “reverse
23 payments”—i.e., compensation to a patent challenger to drop its challenge—the suggestion is
24 foreclosed by *Actavis*. *Actavis* made clear that setting an entry date on which a challenger would be
25 permitted to enter—particularly an entry date prior to the expiration of the challenged patents—was
26 not a “payment” but rather an opportunity for competition that benefits consumers. *Actavis*, 570 U.S.
27 at 158 (“settlement on terms permitting the patent challenger to enter the market before the patent
28 expires would also bring about competition, again to the consumer’s benefit”). An acceleration clause

1 does nothing more—it simply sets an entry date for the patent challenger, with the possibility that the
2 patent challenger might be permitted to enter even earlier under certain circumstances.

3 Indeed, the settlement in *Actavis* itself contained an acceleration clause and neither the
4 Supreme Court nor the FTC ever suggested that this clause should be viewed as a reverse payment.
5 *See, e.g.*, Br. for Pet’r, *Actavis*, 2013 U.S. S. Ct. Briefs LEXIS 440, at *35 (U.S. Jan. 22, 2013) (FTC
6 noting the existence of an acceleration clause in the challenged patent settlement, but treating it as a
7 normal and routine part of settlement rather than any potential “reverse payment” or other antitrust
8 problem); *see also Asahi Glass Co. v. Pentech Pharm., Inc.*, 289 F. Supp. 2d 986, 994 (N.D. Ill. 2003)
9 (Posner, J.) (holding “payment” in the form of competition not cognizable as a “reverse payment”
10 under the antitrust laws). Not surprisingly, the court in *Actos*, applying *Actavis*, dismissed a claim
11 that an acceleration clause constituted a “reverse payment.” *Actos*, 2015 U.S. Dist. LEXIS 127748,
12 at *46-51.

13 Even the FTC—which aggressively enforces reverse-payment claims in other contexts—has
14 repeatedly declined to treat acceleration clauses as reverse payments. In *In the Matter of Impax*
15 *Laboratories, Inc.*, 2019 FTC LEXIS 25, at *65 (F.T.C. Mar. 28, 2019), the FTC noted that “Hatch-
16 Waxman Act patent litigation cannot be settled procompetitively without both an entry date and a
17 license for the generic, so a payment consisting only of a license to operate in the relevant market—
18 alone or with other clearly procompetitive terms—will not ordinarily trigger antitrust scrutiny, and
19 so should not be considered part of a ‘large and unjustified’ payment.” As an example of such “clearly
20 procompetitive terms,” the FTC then cited approvingly to *Actos* and its holding that a “reverse
21 payment did not include (i) acceleration clauses that allowed the generic to enter the market upon the
22 entry of any other generic, and (ii) a license to enter as an authorized generic on a date certain.” *Id.*
23 (citing *Actos*, 2015 U.S. Dist. LEXIS 127748, at *15-19).

24 **3. The Complaint Fails to Offer Any Non-Conclusory Allegations of Patent** 25 **Weakness to Support a Claim of Antitrust Injury**

26 Finally, the Complaint’s attack on the Gilead-Teva settlements depends on the proposition
27 that without an acceleration clause, either Teva or some other generic challenger would have obtained
28 an earlier entry date by successfully challenging the patent. *See, e.g.*, Compl. ¶¶ 351, 360. However,

1 the Complaint offers no factual allegations to suggest that any such challenge would actually succeed.
 2 Although the Complaint asserts that Gilead’s patents were “weak” (Compl. ¶ 96), it contains no
 3 factual allegations to support that conclusion—which is refuted by the fact that although Teva spent
 4 years trying to find some way to invalidate Gilead’s patents, it ultimately was forced to accept an
 5 entry date settlement only shortly before patent expiration. *See id.* ¶¶ 351, 360; Settlement and
 6 License Agreement (Apr. 22, 2013), *Gilead Scis., Inc. v. Teva Pharm. USA, Inc.*, 10-cv-01796
 7 (S.D.N.Y.); Settlement and License Agreement (Apr. 25, 2014), *Gilead Scis., Inc. v. Teva Pharm.*
 8 *USA, Inc.*, 08-cv-10838 (S.D.N.Y.). Moreover, while other patent challengers continued litigating
 9 the challenged patents, none of these subsequent challengers was able to obtain any better result. *See*
 10 *id.* ¶¶ 343, 348-349, 359.

11 *****

12 Thus, notwithstanding the Complaint’s challenges to Gilead’s collaborations, development of
 13 TAF, and “acceleration clauses,” the Complaint’s factual allegations fail to make out a plausible case
 14 that Gilead engaged in anticompetitive conduct. This failure dooms every count of the Complaint, as
 15 anticompetitive conduct is a necessary element in any antitrust claim under Section 1 or Section 2 of
 16 the Sherman Act. *See Am. Needle*, 560 U.S. at 190 (holding that Section 1 claim must be predicated
 17 on “anticompetitive conduct”); *Trinko*, 540 U.S. at 407 (holding that Section 2 claim requires a
 18 showing of “anticompetitive conduct”).

19 **II. THE COMPLAINT FAILS TO ALLEGE A PLAUSIBLE RELEVANT MARKET**

20 Even if the Complaint had alleged any cognizable anticompetitive conduct by Gilead, the
 21 Complaint would still have to be dismissed for its failure to plausibly allege a relevant market. *See*
 22 *Tanaka v. Univ. of S. Cal.*, 252 F.3d 1059, 1062-63 (9th Cir. 2001) (holding that any antitrust claim
 23 based on the rule of reason or monopolization must properly allege a relevant market within which to
 24 assess competitive effects); *Siegler v. Sorrento Therapeutics, Inc.*, No. 3:18-cv-01681-GPC-NLS,
 25 2019 U.S. Dist. LEXIS 129755, at *36-38 (S.D. Cal. Aug. 2, 2019) (same). To state a claim,
 26 “Plaintiffs must identify the relevant geographic and product markets . . . and allege facts
 27 demonstrating that Defendants’ conduct has an anticompetitive effect on those markets.” *Big Bear*
 28 *Lodging Ass’n v. Snow Summit, Inc.*, 182 F.3d 1096, 1104-05 (9th Cir. 1999). “If a plaintiff alleges

1 a proposed relevant market that clearly does not encompass all interchangeable substitute products
2 even when all factual inferences are granted in plaintiff’s favor, the relevant market is legally
3 insufficient and a motion to dismiss may be granted.” *Hicks v. PGA Tour, Inc.*, 165 F. Supp. 3d 898,
4 908 (N.D. Cal 2016), *aff’d in part and remanded on other grounds*, 897 F.3d 1109, 1124 (9th Cir.
5 2018). To survive a motion to dismiss, a proposed product market must reflect the real world, and
6 cannot be “artificial, contorted to meet [the plaintiff’s] litigation needs.” *Hicks*, 165 F. Supp. 3d at
7 910.

8 The Complaint here alleges contradictory markets “contorted to meet [Plaintiffs’] litigation
9 needs.” *Id.* On one hand, the Complaint alleges that every branded pharmaceutical product (with its
10 AB-rated generic, if any) creates its own unique product market with no economic or therapeutic
11 substitutes—but on the other hand, the Complaint also alleges that all cART therapies together are a
12 market, with each cART therapy thus substitutable for every other cART therapy. Compl. ¶ 376.
13 Remarkably, the Complaint then further alleges “markets comprising [each] branded drug and
14 comparable versions of it,” defined to include not only a branded product and its AB-rated generic
15 but also other “comparable versions” that either exist in the real world or hypothetically could exist
16 (with for example, 3TC substituted for FTC). *Id.* ¶ 379. In short, the Complaint alleges a relevant
17 market that includes either one pharmaceutical product, multiple pharmaceutical products, or all
18 cART pharmaceutical products, depending on the needs of the Complaint. Such vacillating product
19 markets are legally deficient. *See Siegler v. Sorrento Therapeutics, Inc.*, 2019 U.S. Dist. LEXIS
20 129755, at *38-39 (dismissing antitrust claims where plaintiff alleged contradictory product markets).

21 The Complaint’s contradictory product markets result from an inherent contradiction in the
22 Complaint’s theories. On one hand, the Complaint depends on the idea that components of FDCs can
23 easily be swapped out, and that neither the FDA nor doctors would see any problem with, for example,
24 replacing FTC in a product with 3TC or replacing COBI with RTV. *See, e.g.*, Compl. ¶ 97 (alleging
25 that “a very closely related drug, lamuvidine (3TC), may be substituted for FTC, and vice-versa”), ¶
26 200 (alleging that COBI is “merely a booster, and has a close substitute in RTV”). On the other hand,
27 the Complaint needs each FDC to be its own relevant product market—or else it would have to admit
28 that the robust interbrand competition among FDCs makes its antitrust allegations implausible. *See*

1 Compl. ¶ 378 (alleging that each FDC, and for that matter each single-agent product, is its own
2 relevant market). Such contradictory pleading is not plausible; the pharmaceutical products at issue
3 either are substitutable for one another, or they are not, and they cannot plausibly be both. *See Hicks*,
4 165 F. Supp. 3d at 908-10.

5 Beyond alleging contradictory product markets, the Complaint is far too conclusory and vague
6 in alleging its product markets. The Complaint’s allegations consist largely of bare assertions of
7 “market power,” such as the assertion that, in general, “brand manufacturers gain and maintain market
8 power with respect to many branded prescription pharmaceuticals, including all of those at issue in
9 this complaint.” Compl. ¶ 369; *see also id.* ¶¶ 372-374 (alleging high profit margins). Other
10 allegations simply paraphrase economic or legal tests relevant to defining markets, without
11 meaningful factual content. *See, e.g.,* Compl. ¶¶ 361-363; *see Hicks*, 897 F.3d at 1122 (holding
12 allegations insufficient where they “restate a test for market definition without any factual
13 elaboration”). Other conclusory allegations simply disclaim that products other than AB-rated
14 generics can constrain the pricing of a branded product. Compl. ¶¶ 370-373. The Complaint provides
15 its most detail in addressing “treatment naïve” patients (*id.* ¶¶ 393-394), but the Complaint elsewhere
16 acknowledges that this segment of patients is a small fraction of the overall patient population. *Id.* ¶
17 50 (alleging estimated 1.1 million people in the U.S. with HIV in 2017, with only 40,000 newly
18 diagnosed). And the Complaint is devoid of any allegations suggesting that these patients form a
19 distinct submarket. *See Hicks*, 897 F.3d at 1121-23 (finding failure to plead any plausible market or
20 submarket). In short, the Complaint’s allegations on market definition are deficient.

21 In the *AHF* litigation challenging Gilead’s introduction of TAF (as well as, in certain respects,
22 Gilead’s collaboration agreements with Japan Tobacco and Janssen), this Court concluded that the
23 complaint failed to define a relevant product market. 2016 U.S. Dist. LEXIS 87578, at *23
24 (“Nowhere in the Complaint does AIDS Healthcare allege facts supporting a market definition limited
25 to TAF-containing drugs. This failure to plead a market definition is fatal.”). In *AHF*, the complaint
26 contained similar allegations as the Complaint here, alleging a highly constrained relevant market
27 based in part on the allegation that Gilead enjoyed high profit margins. *See AHF* Compl. ¶¶ 119-127.
28 And even though in *AHF* there were not the contradictory market definitions the Complaint advances

1 here, still this Court found the market definition in *AHF* insufficient. 2016 U.S. Dist. LEXIS 87578,
2 at *23. Accordingly, the Complaint’s monopolization and rule of reason claims, all of which depend
3 upon a properly defined market, must be dismissed on this independent basis.

4 **III. THE COMPLAINT’S STATE-LAW CLAIMS FAIL FOR ADDITIONAL REASONS**

5 The Complaint’s state-law claims are the only claims under which damages may be sought.
6 *Ill. Brick Co. v. Illinois*, 431 U.S. 720, 726, 736 (1977) (establishing the doctrine barring damages
7 claims by indirect purchasers under federal antitrust statutes). While all the state-law claims fail to
8 state a claim for the same reasons as the federal antitrust claims (*supra* at 18), many of the Complaint’s
9 state-law claims are deficient as a matter of law for independent reasons as well.

10 **A. California Law May Not Be Applied to Nationwide Purchases**

11 While the Complaint asserts claims under California law with respect to purchases made
12 throughout the United States (Compl. ¶¶ 456(c), 457(b), 497(c), 508(c), 523(c), 538(f)), this Court
13 has repeatedly rejected such an extraterritorial extension of California law, including because it would
14 violate Due Process. *See In re Capacitors Antitrust Litig.*, 106 F. Supp. 3d 1051, 1074 (N.D. Cal.
15 2015) (dismissing pursuant to Rule 12(b)(6) where Defendants challenged on Due Process grounds
16 because “plaintiffs have not shown that California has a greater interest in applying its law than any
17 other state,” many of which are non-repealer states with conflicting laws (citing *Phillips Petrol. Co.*
18 *v. Shutts*, 472 U.S. 797, 821-22 (1985)); *GPU*, 527 F. Supp. 2d at 1027 (same).

19 **B. The Complaint Fails to Allege Plaintiffs Have Standing in Several States**

20 **1. Plaintiffs Lack Standing to Assert Claims Under the Laws of 25**

21 **Jurisdictions in Which They Fail to Allege Injury**

22 Plaintiffs may bring state-law claims only under the laws of the state in which they made their
23 purchases. *In re Capacitors Antitrust Litig.*, 154 F. Supp. 3d 918, 927 (N.D. Cal. 2015); *see also In*
24 *re Carrier IQ, Inc., Consumer Privacy Litig.*, 78 F. Supp. 3d 1051, 1074-75 (N.D. Cal. 2015) (Chen,
25 J.) (dismissing state-law consumer protection claims for lack of standing); *In re Aggrenox Antitrust*
26 *Litig.*, 94 F. Supp. 3d 224, 251 (D. Conn. 2015) (dismissing state-law claims as to states where no
27 purchase alleged). The Complaint alleges purchases by Plaintiffs (and therefore potential injury) in
28 only 11 out of 36 states as to which it raises state-law claims: California, Connecticut, Florida,

1 Illinois, Maryland, Michigan, Minnesota, New York, North Carolina, Tennessee, and Wisconsin. *See*
 2 Compl. ¶¶ 18-36. No purchase by any Plaintiff is alleged in the other 25 states as to which Plaintiffs
 3 raise state-law claims: Alabama, Arizona, Arkansas, the District of Columbia, Hawaii, Iowa, Idaho,
 4 Kansas, Maine, Massachusetts, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire,
 5 New Mexico, North Dakota, Oregon, Puerto Rico, Rhode Island, South Dakota, Utah, Vermont, or
 6 West Virginia. *See, e.g.*, Compl. Count Two (“Conspiracy”), ¶¶ 448-457; Count Seven (“Violation
 7 of State Consumer Protection Laws”), ¶¶ 493-498. Thus, as in *Carrier IQ*, here the number of
 8 consumers from the “other states in which state law claims are asserted is vast relative to the claims
 9 to which the named Plaintiffs have standing.” 78 F. Supp. 3d at 1074. Just as in *Carrier IQ*, where
 10 this Court dismissed state consumer-protection claims from states where no injury was alleged (*id.* at
 11 1075), other courts have dismissed state-law antitrust claims for standing/lack of injury where no
 12 purchase/injury had been alleged by a named plaintiff. *In re Capacitors*, 154 F. Supp. 3d at 928
 13 (dismissing for lack of standing state law antitrust claims where none of named plaintiffs purchased
 14 product in that state); *In re Ditropan XL Antitrust Litig.*, 529 F. Supp. 2d 1098, 1106-07 (N.D. Cal.
 15 2007) (same); *In re Packaged Seafood Prods. Antitrust Litig.*, 242 F. Supp. 3d 1033, 1095-96 (S.D.
 16 Cal. 2017) (same, citing *Capacitors*); *Aggrenox*, 94 F. Supp. 3d at 251 (same). The state-law claims
 17 for the 25 states where no purchases are alleged by any Plaintiff similarly should be dismissed here.

18 **2. Plaintiffs Lack Standing as Indirect Purchasers to Assert Claims Under**
 19 **the Laws of Six States**

20 Just as *Illinois Brick* bars indirect purchasers such as Plaintiffs from seeking damages under
 21 federal antitrust law, many states bar indirect purchasers from seeking damages under their state
 22 laws. The Complaint asserts claims under the laws of six such states that expressly bar indirect
 23 purchasers from asserting antitrust damages claims, such that those claims must be dismissed:

24 The Illinois Antitrust Act prohibits indirect purchasers from bringing antitrust-related class
 25 actions; only the state’s Attorney General may do so. 740 Ill. Comp. Stat. § 10/7(2) (“[N]o person
 26 shall be authorized to maintain a class action in any court of this State for indirect purchasers asserting
 27 claims under this Act, with the sole exception of this State’s Attorney General, who may maintain an
 28 action *parens patriae*”); *United Food & Commercial Workers Local 1776 v. Teikoku Pharma*

1 USA, Inc., 74 F. Supp. 3d 1052, 1083-84 (N.D. Cal. 2014). Additionally, because the Complaint does
2 not plead a claim under the Illinois antitrust statute, the Complaint's Illinois consumer-protection act
3 claim should also fail. *In re Effexor Antitrust Litig.*, 357 F. Supp. 3d 363, 395-96 (D.N.J. 2018).

4 *Illinois Brick* also applies to the Puerto Rican Anti-Monopoly Act because the legislature has
5 not passed an *Illinois Brick*-repealer statute. *See, e.g.*, P.R. Laws tit. 10, §§ 251-276; *In re Opana Er*
6 *Antitrust Litig.*, 162 F. Supp. 3d 704, 723 (N.D. Ill. 2016) (absent a Puerto Rico court decision or
7 express *Illinois Brick*-repealer statute, indirect purchaser antitrust claims barred under Puerto Rican
8 law); *see also In re Static Random Access Memory (SRAM) Antitrust Litig.*, 2010 U.S. Dist. LEXIS
9 131002, at *39-40 (N.D. Cal. Dec. 8, 2010).

10 The Rhode Island Antitrust Act bars antitrust suits by indirect purchasers for conduct
11 occurring prior to the state's enactment of an *Illinois Brick*-repealer statute on July 15, 2013. 6 R.I.
12 Gen. Laws § 6-36-7(d); *see United Food*, 74 F. Supp. 3d at 1087-88. That statute provided that it
13 "shall take effect upon passage." 2013 R.I. Pub. Laws, ch. 365, § 2; *United Food*, 74 F. Supp. 3d at
14 1087-88 ("The conclusion that the statute does not apply retroactively is supported by the language
15 of the law itself; that it shall take effect upon passage."). Thus, any Rhode Island Antitrust Act claim
16 for damages based on conduct prior to July 15, 2013 must be dismissed.

17 The Utah Antitrust Act permits damages claims by indirect purchasers only if they are citizens
18 or residents of the state. *See* Utah Code § 76-10-3109(1)(a); *In re Niaspan Antitrust Litig.*, 42 F.
19 Supp. 3d 735, 759-60 (E.D. Pa. 2014). No Plaintiffs are alleged to meet this description.

20 The Maryland Antitrust Act bars indirect purchasers from seeking damages. *See Davidson v.*
21 *Microsoft Corp.*, 792 A.2d 336, 340-41 (Md. Ct. Spec. App. 2002).

22 The Massachusetts Consumer Protection Act does not permit indirect-purchaser claims unless
23 they are brought by consumers. *See, e.g., Ciardi v. F. Hoffman La Roche, Ltd.*, 762 N.E.2d 303, 309-
24 12 (Mass. 2002); *In re Cathode Ray Tube (CRT) Antitrust Litig.*, 2014 U.S. Dist. LEXIS 35387, at
25 *64-66 (N.D. Cal. Mar. 13, 2014). Because five of the Plaintiffs here are union insurers, not
26 consumers, their Massachusetts Consumer Protection Act claims must be dismissed.

27 **C. The Complaint Fails to Allege Concerted Action in Three States Where Mere**
28 **Unilateral Conduct Is Not Actionable**

1 Counts Four and Six of the Complaint assert only unilateral conduct by Gilead. Compl.
 2 Counts Four, Six (“Against Gilead”), ¶¶ 467-475, 484-492. The antitrust laws of Kansas, New York,
 3 and Tennessee apply only to agreements between two or more parties; not to unilateral conduct. *See*
 4 Kan. Stat. § 50-101 (prohibiting trusts, which are defined as requiring “two or more persons”); N.Y.
 5 Gen. Bus. Law § 340(1) (declaring illegal only a “contract, agreement, arrangement or combination”
 6 in restraint of trade, which does not apply to unilateral conduct); Tenn. Code §§ 47-25-101 to -112
 7 (barring only “arrangements, contracts, agreements, trusts, or combinations” in restraint of trade); *In*
 8 *re EpiPen Antitrust Litig.*, 336 F. Supp. 3d 1256, 1314 (D. Kan. 2018). Counts Four and Six under
 9 these three states’ antitrust laws should be dismissed.

10 **D. The Complaint Cannot Circumvent *Illinois Brick* by Asserting Antitrust Claims**
 11 **under Consumer-Protection Theories**

12 The Complaint attempts to circumvent *Illinois Brick* by recasting antitrust claims as
 13 consumer-protection claims. Courts routinely reject such end-runs. *See, e.g., In re DDAVP Indirect*
 14 *Purchaser Antitrust Litig.*, 903 F. Supp. 2d 198, 231-32 (S.D.N.Y. 2012). Thus, the Complaint’s
 15 consumer-protection claims under the laws of Arkansas, Connecticut, Illinois, Idaho, Missouri,
 16 Montana, Puerto Rico, Rhode Island, and Utah must fail.

17 **E. The Complaint Fails to Adequately Plead Consumer-Protection Claims Under**
 18 **the Laws of 26 States**

19 The consumer-protection claims under the laws of 26 states in Count Seven of the Complaint
 20 are entirely undifferentiated—providing no information on how the claims at issue satisfy the
 21 particular requirements of each state’s individual consumer-protection statutes—and thus fail to meet
 22 Plaintiffs’ pleading burden. *See Aggrenox*, 94 F. Supp. 3d at 255-56 (dismissing similarly-
 23 undifferentiated claims on this basis); *Actos*, 2015 U.S. Dist. LEXIS 127748, at *85-87 (same).

24 The consumer-protection claims must also be dismissed for these additional reasons:

25 **First**, to recover under the laws of 15 states at issue, a plaintiff must show that the conduct
 26 was *deceptive* or (in some states) at the very least that the conduct was directed toward and relied
 27 upon by consumers. Here, the Complaint alleges no such conduct. Dismissal is thus required under
 28 the consumer-protection laws of Arizona (Ariz. Rev. Stat. § 44-1522; California (Cal. Bus. & Prof.

1 Code § 17204; *Durell v. Sharp Healthcare*, 108 Cal. Rptr. 3d 682, 692-94 (Cal. Ct. App. 2010);
 2 *Medina v. Safe-Guard Prods.*, 78 Cal. Rptr. 3d 672, 679 (Cal. Ct. App. 2008)); District of Columbia
 3 (D.C. Code § 28-3904); *Alicke v. MCI Commc’ns Corp.*, 111 F.3d 909, 912 (D.C. Cir. 1997)); Idaho
 4 (Idaho Code § 48-603); Illinois (815 Ill. Comp. Stat. § 505/2); *Jensen v. Bayer AG*, 862 N.E.2d 1091,
 5 1098 (Ill. App. Ct. 2007)); Kansas (Kan. Stat. § 50-626); Maine (Me. Rev. Stat. tit. 5, §§ 207, 213(1));
 6 *Effexor*, 357 F. Supp. 3d at 396; Michigan (Mich. Comp. Laws § 445.903); New York (N.Y. Gen.
 7 Bus. Law § 349; *Harrison v. E. I. DuPont de Nemours & Co.*, 2016 U.S. Dist. LEXIS 77465, at *23-
 8 24 (N.D. Cal. June 13, 2016)); *In re Lamictal Indirect Purchaser & Antitrust Consumer Litig.*, 172
 9 F. Supp. 3d 724, 752-53 (D.N.J. 2016); *Leider v. Ralfe*, 387 F. Supp. 2d 283, 294-97 (S.D.N.Y.
 10 2005)); Nevada (Nev. Rev. Stat. § 598.0915); *Sheet Metal Workers Local 441 Health & Welfare Plan*
 11 *v. GlaxoSmithKline, PLC*, 737 F. Supp. 2d 380, 417 (E.D. Pa. 2010)); *Picus v. Wal-Mart Stores, Inc.*,
 12 256 F.R.D. 651, 657-59 (D. Nev. 2009)); New Mexico (N.M. Stat. § 57-12-2(D)); *GPU*, 527 F. Supp.
 13 2d at 1029-30); Rhode Island (6 R.I. Gen. Laws §§ 6-13.1-1(6)); *In re Static Random Access Memory*
 14 *(SRAM) Antitrust Litig.* (“*SRAM I*”), 580 F. Supp. 2d 896, 909 (N.D. Cal. 2008) (citing *George v.*
 15 *George F. Berkander, Inc.*, 169 A.2d 370, 371 (R.I. 1961)); *ERI Max Entm’t, Inc. v. Streisand*, 690
 16 A.2d 1351, 1353-54 (R.I. 1997); *In re Flash Memory Antitrust Litig.*, 643 F. Supp. 2d 1133, 1161-62
 17 (N.D. Cal. 2009)); Tennessee (Tenn. Code § 47-18-104) (*In re New Motor Vehicles Canadian Exp.*
 18 *Antitrust Litig.*, 350 F. Supp. 2d 160, 203 (D. Me. 2004)); Utah (Utah Code §§ 13-11-4, -5; *In re*
 19 *DRAM Antitrust Litig.*, 516 F. Supp. 2d 1072, 1117 (N.D. Cal. 2007)); and West Virginia (W. Va.
 20 Code §§ 46A-6-104, -102(7); *White v. Wyeth*, 705 S.E.2d 828, 837-38 (W. Va. 2010)).

21 **Second**, nine states allow a plaintiff to sue only in its capacity as a “consumer”: District of
 22 Columbia (D.C. Code § 28-3901(a)(2)(B)(i) (only “consumers” can bring suit, defined as “[a] person
 23 [who] does or would purchase, lease (as lessee), or receive and normally use for personal, household,
 24 or family purposes”); *see also id.* § 28-3905(k)(1) (setting forth different types of consumers who
 25 may sue); Hawaii (Haw. Rev. Stat. § 480-2(d) (“unfair or deceptive acts or practices” claims may
 26 only be brought by “a consumer, the attorney general or the director of the office of consumer
 27 protection”)); Kansas (Kan. Stat. §§ 50-623(b), 624(b)); *In re Solodyn Antitrust Litig.*, 2015 U.S. Dist.
 28 LEXIS 125999, at *67 (D. Mass. Sept. 16, 2015)); Maine (Me. Rev. Stat. tit. 5 § 213(1); Missouri

1 (Mo. Rev. Stat. § 407.025(1)); Montana (Mont. Code §§ 30-14-102(1), -133(1); *In re Auto. Parts*
 2 *Antitrust Litig.*, 2013 U.S. Dist. LEXIS 80338, at *105 (E.D. Mich. June 6, 2013)); North Carolina
 3 (*Food Lion, Inc. v. Capital Cities/ABC, Inc.*, 194 F.3d 505, 519-20 (4th Cir. 1999)); Rhode Island (6
 4 R.I. Gen. Laws § 6-13.1-5.2(a); *Sheet Metal Workers*, 737 F. Supp. 2d at 445); Utah (Utah Code §§
 5 13-11-3(2)(a), 19); and Vermont (Vt. Stat. tit. 9, §§ 2461(b), 2451a(a); *In re Asacol Antitrust Litig.*,
 6 2016 U.S. Dist. LEXIS 94605, at *50 (D. Mass. July 20, 2016)). Here, the five union insurers are not
 7 “consumers”; they are third-party payors, and their claims for these states must be dismissed. *See*,
 8 *e.g.*, *In re Lidoderm Antitrust Litig.*, 103 F. Supp. 3d 1155, 1164-65 (N.D. Cal. 2015).

9 **Third**, the Complaint seeks class-action treatment under five state consumer-protection laws
 10 that prohibit class actions. In each state, the class-action prohibition survives *Shady Grove*
 11 *Orthopedic Associates, P.A. v. Allstate Insurance Co.*, 559 U.S. 393 (2010). As Justice Stevens
 12 explained in his concurrence, when a state rule “is part of a State’s framework of substantive rights
 13 or remedies,” the state rule controls, and the bar on class actions remains effective. *Shady Grove*, 559
 14 U.S. at 419 (Stevens, J., concurring). Justice Stevens’s concurrence has been adopted by the majority
 15 of lower courts. *See, e.g.*, *Garman v. Campbell Cnty. Sch. Dist. No. 1*, 630 F.3d 977, 983-85 (10th
 16 Cir. 2010); *In re Wellbutrin XL Antitrust Litig.*, 756 F. Supp. 2d 670, 673-75 (E.D. Pa. 2010).

17 The Kansas Consumer Protection Act prohibits class actions as a substantive part of its
 18 approach to consumer protection. *See* Kan. Stat. § 50-634(b) (“A consumer who is aggrieved by a
 19 violation of this act may recover, *but not in a class action*, damages or a civil penalty” (emphasis
 20 added)); *In re Packaged Ice Antitrust Litig.*, 779 F. Supp. 2d 642, 661 n.4 (E.D. Mich. 2011).
 21 Montana’s Consumer Protection Act similarly provides that “[a] consumer who suffers any
 22 ascertainable loss . . . as a result of the use or employment by another person of a method, act, or
 23 practice declared unlawful by 30-14-103 may bring an individual but not a class action.” Mont. Code
 24 § 30-14-133(1). And the Tennessee Consumer Protection Act is similarly limited to actions brought
 25 “individually,” precluding class actions. Tenn. Code § 47-18-109(a)(1), (g); *see, e.g.*, *Tait v. BSH*
 26 *Home Appliances Corp.*, 2011 U.S. Dist. LEXIS 54456, at *21-25 (C.D. Cal. May 12, 2011).

27 The Utah Consumer Sales Practices Act expressly limits the circumstances under which
 28 consumers seeking damages may bring class actions. Utah Code § 13-11-19(2). A consumer may

1 bring a class action for damages caused by an act or practice only if that act or practice violates a rule
2 adopted by the Utah consumer protection authorities (Utah Code § 13-11-19(4)); the Complaint does
3 not allege that Defendants’ behavior falls under any such rule.

4 Finally, while the Illinois Consumer Fraud & Deceptive Business Practices Act does not
5 explicitly bar class actions, the statute may not be used to bring indirect purchaser class action antitrust
6 claims that would have been prohibited under the Illinois Antitrust Act. 740 Ill. Comp. Stat. § 10/7;
7 *Wellbutrin XL*, 756 F. Supp. 2d at 677.

8 **F. The Complaint Does Not Allege Compliance with Seven States’ Pre-Filing**
9 **Requirements**

10 The Complaint’s claims under the antitrust laws of Arizona, Hawaii, Nevada, and Utah and
11 consumer-protection laws of Alabama, Massachusetts, and West Virginia fail because the Complaint
12 does not allege compliance with state-law notice requirements. *See* Ariz. Rev. Stat. § 44-1415; Haw.
13 Rev. Stat. § 480-13.3(a)(1); Nev. Rev. Stat. § 598A.210(3); Utah Code § 76-10-3109(9); Ala. Code
14 § 8-19-10(e); W. Va. Code § 46A-6-106(c); Mass. Gen. Laws. ch. 93A, § 9(3). Dismissal is
15 appropriate when a plaintiff fails to comply with this threshold requirement. *See, e.g., Effexor*, 357
16 F. Supp. 3d at 385-86; *Asacol*, 2016 U.S. Dist. LEXIS 94605, at *45-48.

17 **CONCLUSION**

18 In addition to the points and authorities in this memorandum, Gilead expressly incorporates
19 the points and authorities in the memoranda of its co-Defendants. For all of the foregoing reasons,
20 the Complaint should be dismissed in its entirety and with prejudice.

21 Dated: September 4, 2019

Respectfully submitted,
WHITE & CASE LLP

22
23
24 By: /s/ Heather M. Burke
Heather M. Burke (SBN 284100)
WHITE & CASE LLP

25
26 Attorneys for Defendants Gilead Sciences, Inc.,
Gilead Holdings, LLC, Gilead Sciences, LLC, and
27 Gilead Sciences Ireland UC
28